

# DAY 2

# WELCOME AND SUMMARY FROM DAY 1

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## Integrating societal impact in a research strategy

A 2.5-day International Winter Course

28 - 30 November 2018  
Leuven, Belgium



### Target audience

- ✓ Research councils and research foundations
- ✓ Managers of University research
- ✓ All professionals involved in stimulating societal impact of science

Organised by:

**AESIS**  
NETWORK FOR  
ADVANCING & EVALUATING THE SOCIETAL IMPACT OF SCIENCE

**EARMA**  
EUROPEAN ASSOCIATION OF  
RESEARCH MANAGERS AND ADMINISTRATORS

In cooperation with:

**KU LEUVEN**

Supported by:

**researchfish**

## OVERVIEW OF 3 DAY PROGRAMME

- Day 1 Introductions (presenters and yourselves)  
Useful frameworks to understand impact  
*Presentations*  
Introduction to your Case Study
- Day 2 *Presentations*  
Work on your Case Study and prepare your presentation
- Day 3 Feedback, main issues & questions, close

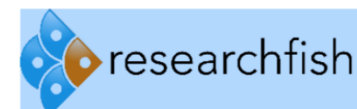
UP NEXT....

## Impact Orientated Research

*Mike Smith*

# Impact Oriented Research

Professor Mike Smith  
Emeritus Professor of Medical Science  
Managing Partner, Harper Keeley LLP  
Chair, Medipex Ltd





# Research, Innovation & Commercialisation

## First 20 years:

- Medical scientist working on new medical technology, working in University Hospital Medical Schools, the NHS and with industry
- Published extensively and raised large amounts of grant funding and investment
- Partnership working internationally and with commercial companies
- Research and developed ideas and solutions that were available for patient benefit and of commercial interest

# Research, Innovation and Commercialisation

## Recent 20 years:

- Continued impact oriented research plus licensing, start-ups, spin-outs & commercialisation opportunities
- Extended personal commercial innovation activity into a wider range of technologies and businesses
- Corporate role as Pro Vice Chancellor in Universities and Director in the NHS, developing policy
- Non-Executive Director in a range of commercial ventures
- Chair and Founder of Medipex Ltd, a company to commercialise IP emerging from the health sector
- Chair of the Institute of Knowledge Transfer
- Formed an investment fund for Medical Technology

# Societal Impact

## More

- Stronger economy
- New companies
- Exports
- Jobs
- Stronger society
- Better Health
- Better Education
- Independence in old age

## Less

- Inequalities
- Poverty
- Sickness and disease
- Unemployment
- Social care burden
- Crime/violence/terrorism
- Pollution
- Climate change



## Personal perspective of impact (1)

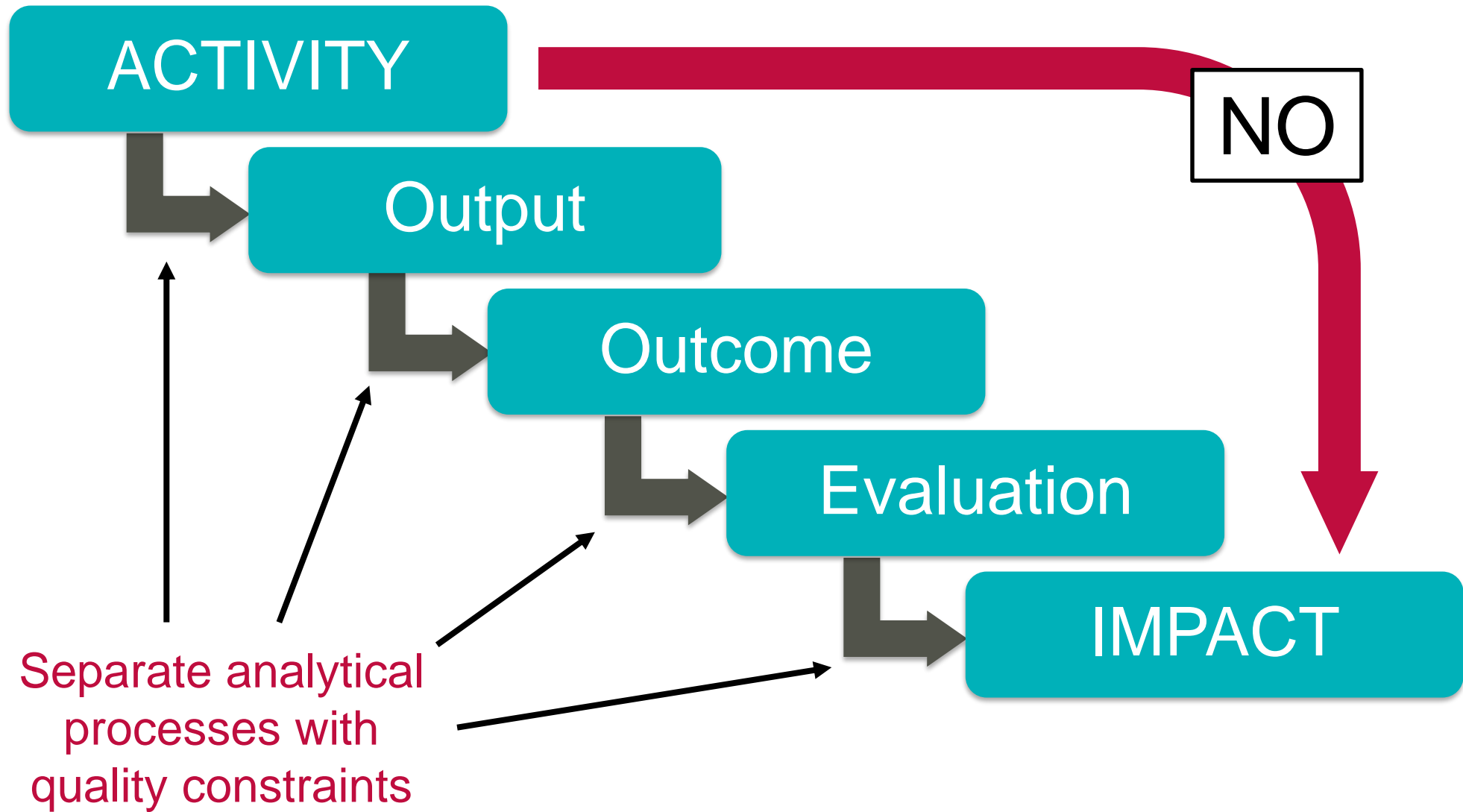
- Impact had been used in research for many years, since the 1970s - terms like 'impact factor' were embedded in the vocabulary of research
- In my own research I wanted to improve the health of patients (help them get better quicker or stop them becoming ill) – in the 1970s to 1990s I wasn't aware that I was focussing on impact
- As an assessor for the UK research assessment exercises in 1996 and 2001, and a University lead for submissions, I experienced the then strategy, and problems, of focusing on research *outcome*, as it was called then, rather than impact

## Personal perspective of impact (2)

- From the early 2000s the word impact increased in usage – and over-usage
- Narratives and indicators associated with the impact on Economic Transformation particularly in relation to regional/national/European structural funding
- Narratives but fewer indicators around Social Transformation, often presented to counter or complement the emphasis on economic impact
- Increase use of the term in driving wider funding decisions, only in some cases with an increased understanding and acceptance of the difference between impact and evaluation

## Personal perspective of impact (3)

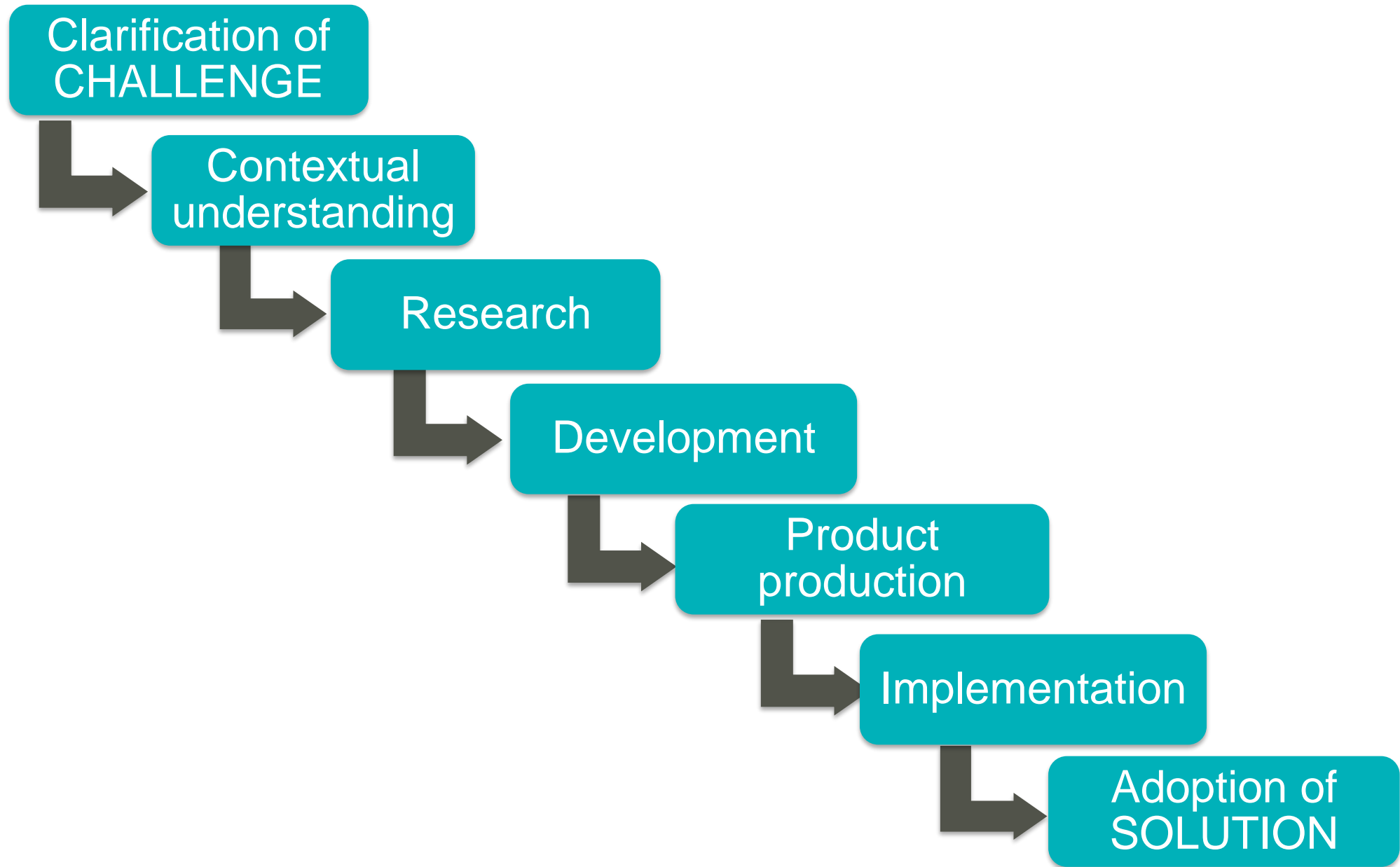
- Tendency to concentrate on ‘impression management’ to convince people of impact, particularly the reliance on good news stories
- Funded organisations and individuals comply with or object to the measurement of impact – but rarely considered changing what they do or how they do it, to *increase* impact
- Generally little awareness that funding bodies might be wanting to use the measurement of impact as a lever for change and to support their policy agendas

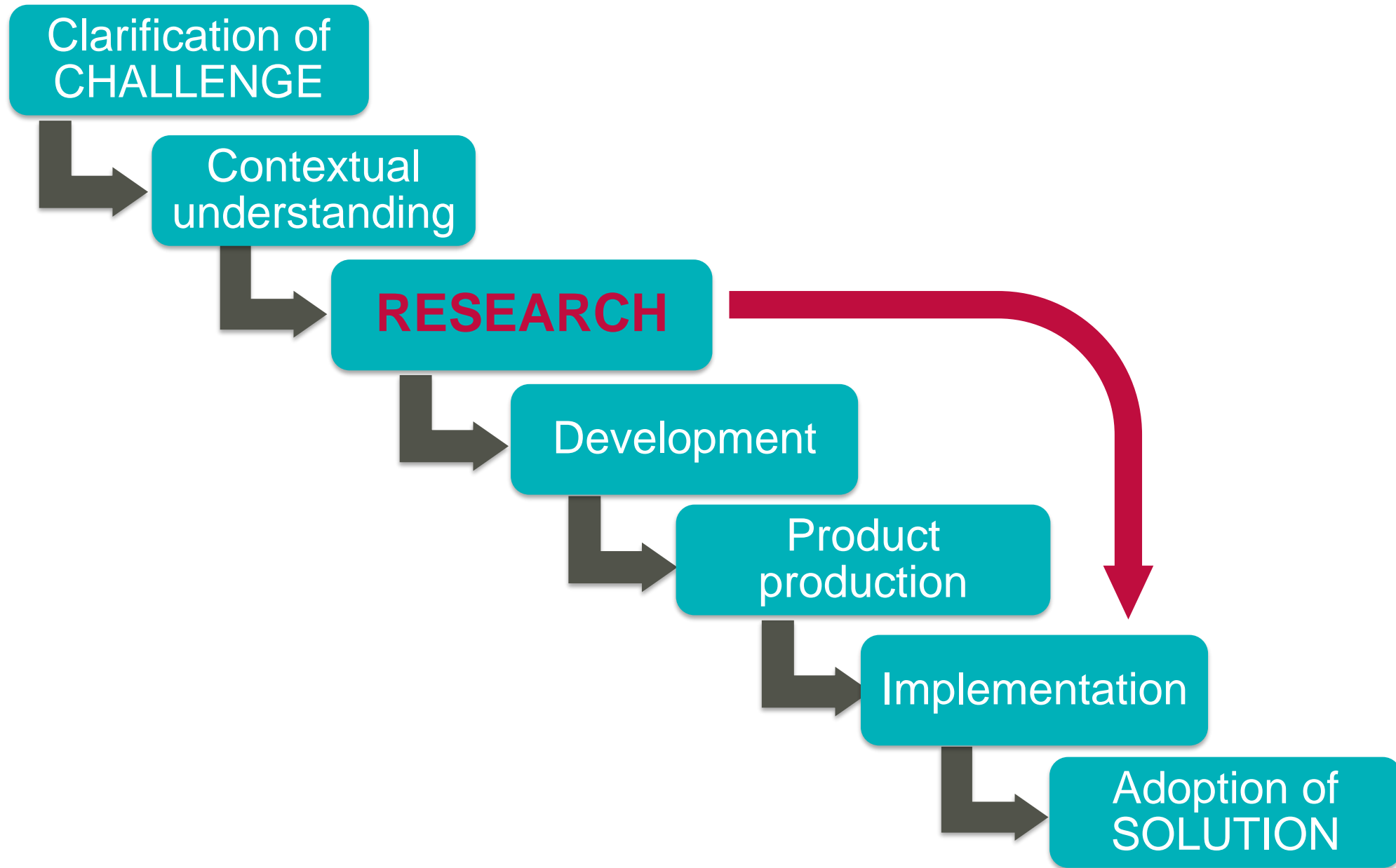


# Impact Dichotomies

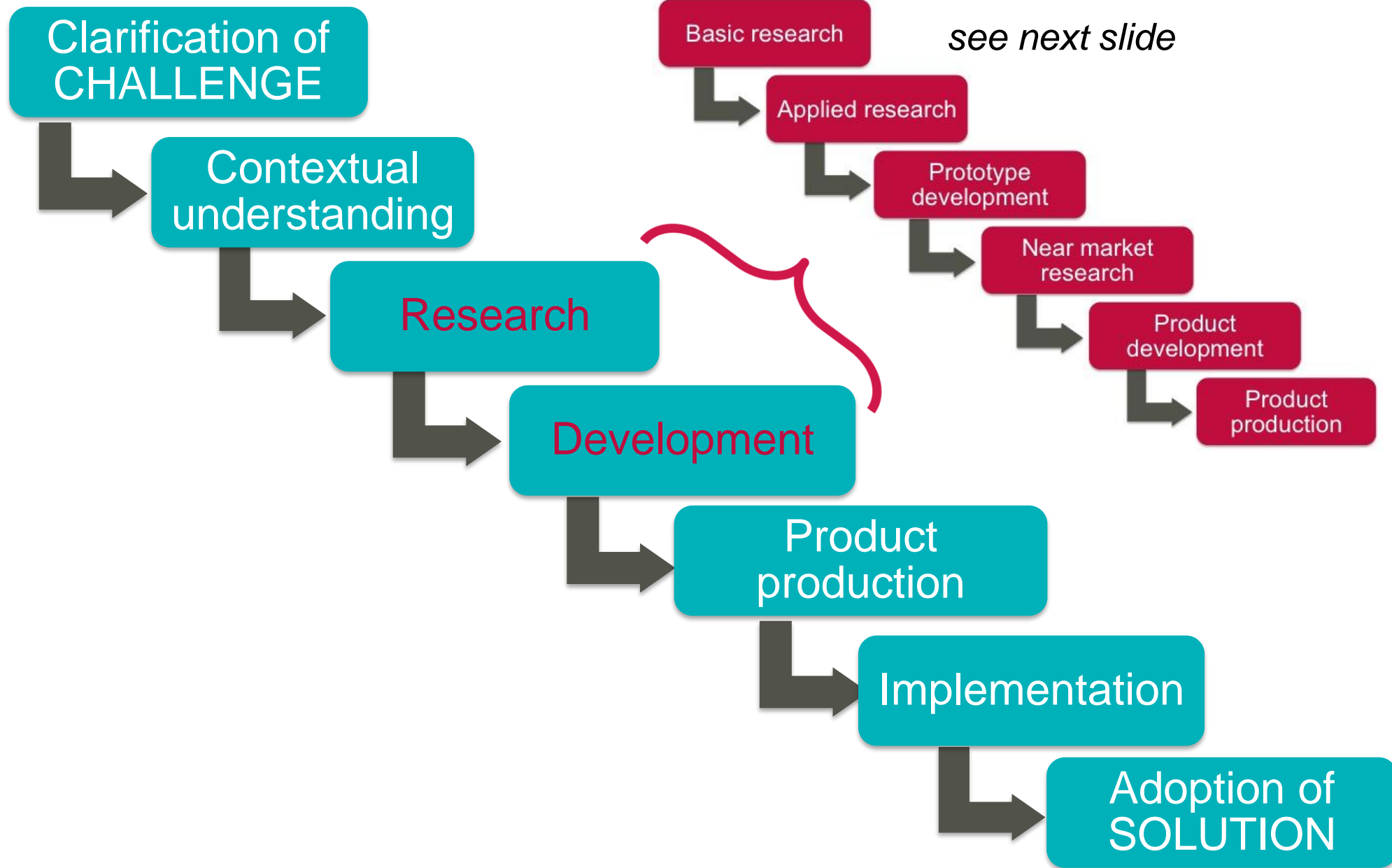
Research	or	Education
High quality research	or	Any innovative activity
Economic impact	or	Social impact
Short term impact	or	Long term impact
Quantitative indicators	or	Qualitative indicators
Unbiased assessment	or	Marketing information
Rigorous	or	Impression focused
Objective	or	Subjective (opinion lead)
Defensive	or	Transparent
Funded	or	Unfunded

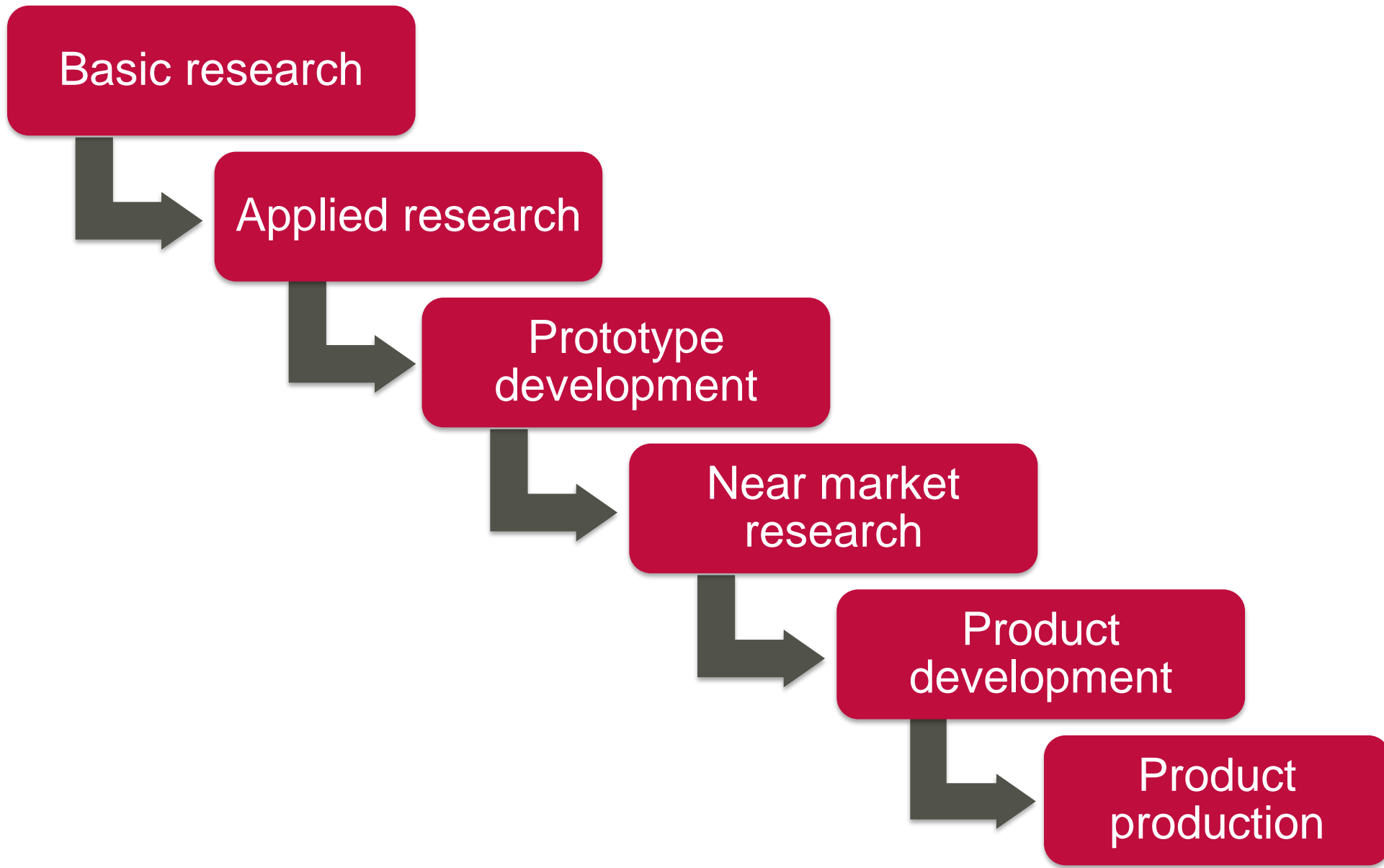
- What is the challenge that needs to be resolved?
- How could this challenge be resolved?
- Is there new or emerging understanding, science, methodology or technology which indicates that *now* is the time ?
- Who else is interested; are they partners or competitors?
- What would success look like ? Essentially what parameters would you measure to demonstrate success (and show the impact)?
- If you identify a solution, do you need to undertake further work to ensure it is implemented and becomes widely adopted, to achieve maximum impact ?
- What is the end point and exit strategy?



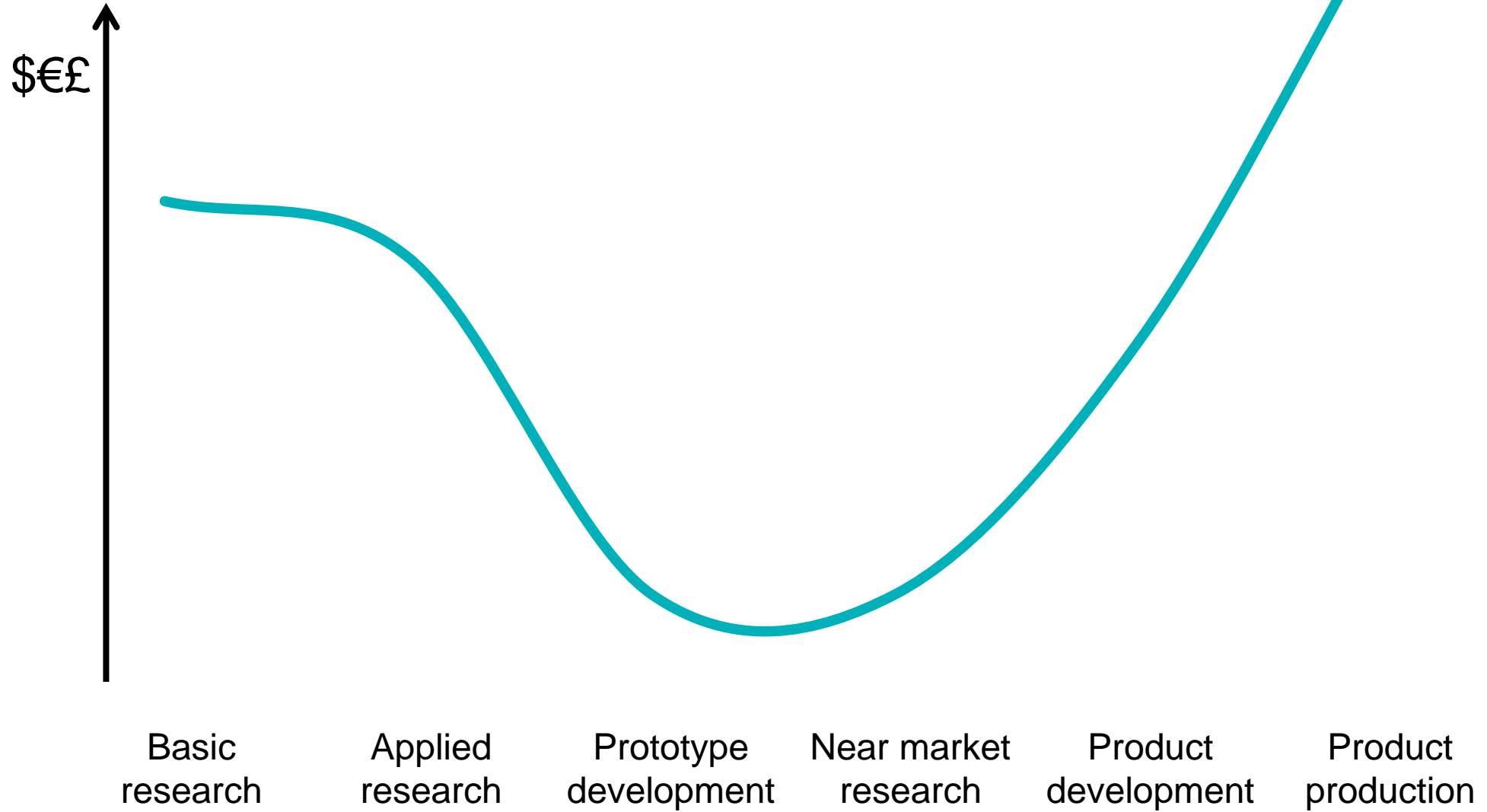








# Valley of Death



# Sector Specific Impact Parameters – Health

## High Level – Examples

- Epidemiologically adjusted Mortality Rates
- QALYs (Quality Adjusted Life Years)
- Human Development Parameters (IQ etc)
- Clinical Effectiveness (this has a specific definition in medicine and health)
- Economic Cost Effectiveness
- Change in national policy

*All supported by high quality evidence*

# Sector Specific Impact Parameters – Health

## Intermediate Level – Examples

- Clinical Efficacy (this has a specific definition in medicine and health)
- Measurable change in clinical practice (and its magnitude)
- Survival rates
- Patient response and reaction (eg reduced discomfort/stress)
- Cost reduction
- Change in local/regional policy

*All should be quantifiable and verifiable*

# Sector Specific Impact Parameters – Health

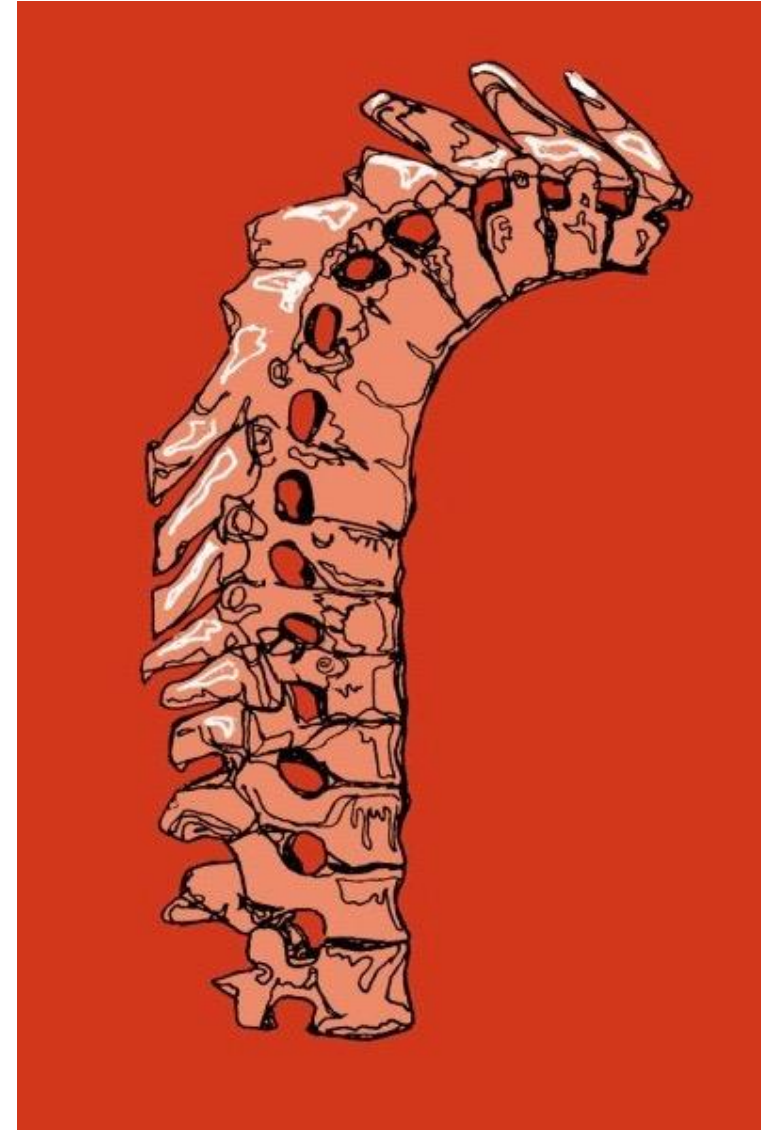
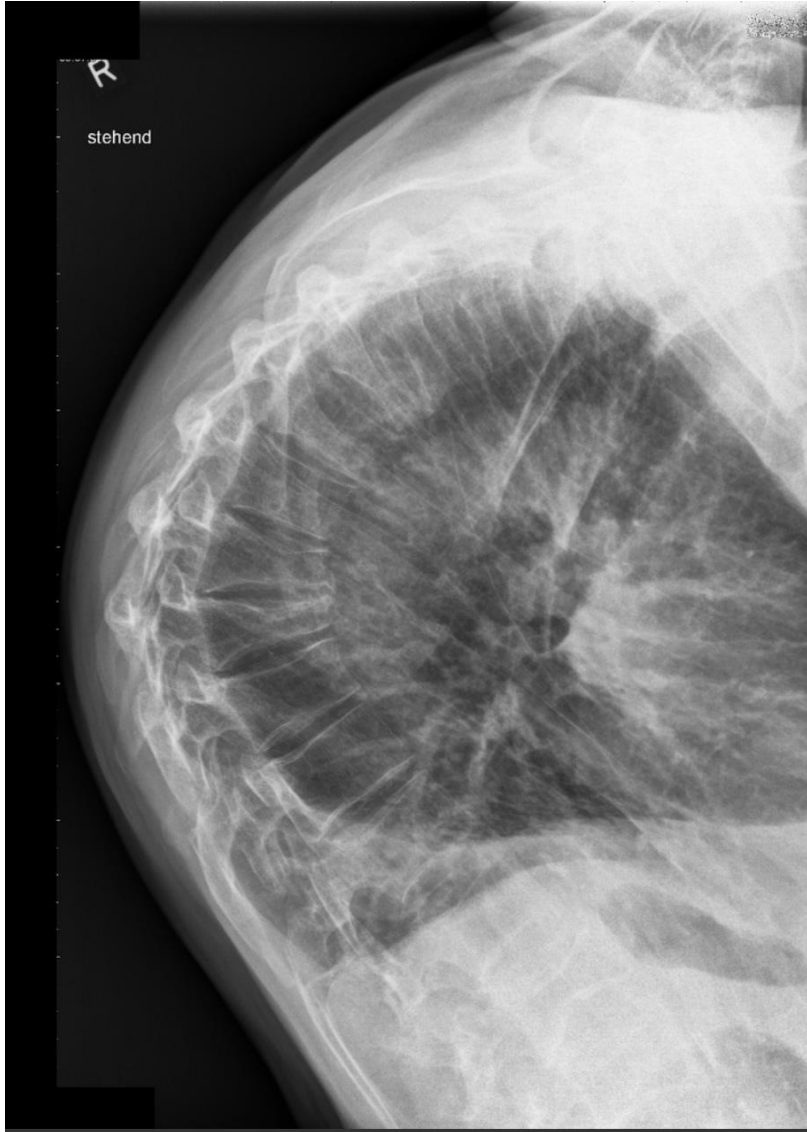
## Preliminary Level – Examples

- Potential clinical efficacy
- Potential change in clinical practice
- Preliminary changes in survival rates
- Preliminary patient response and reaction
- Predicted cost reduction
- Change in departmental/institutional policy

*These measures of ‘impact’ are unlikely to be rigorously quantifiable or verifiable*

**Case Study 1:**  
**Research, Development and Implementation**  
*Non-invasive bone mineral measurement and the  
development of bone scanners for osteoporosis*

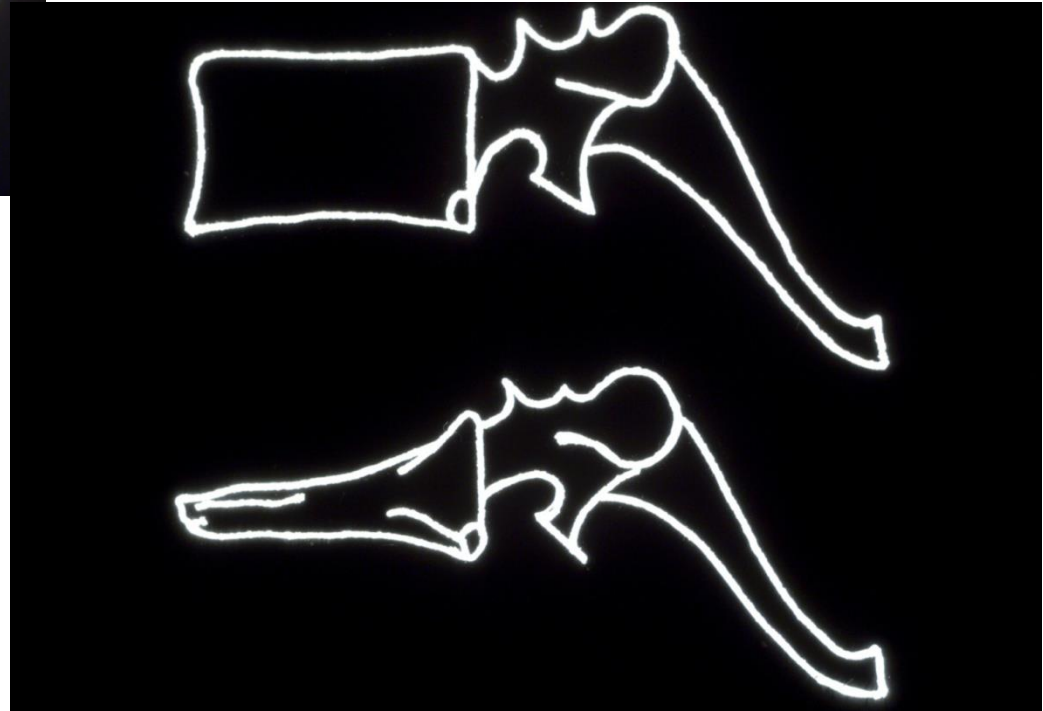
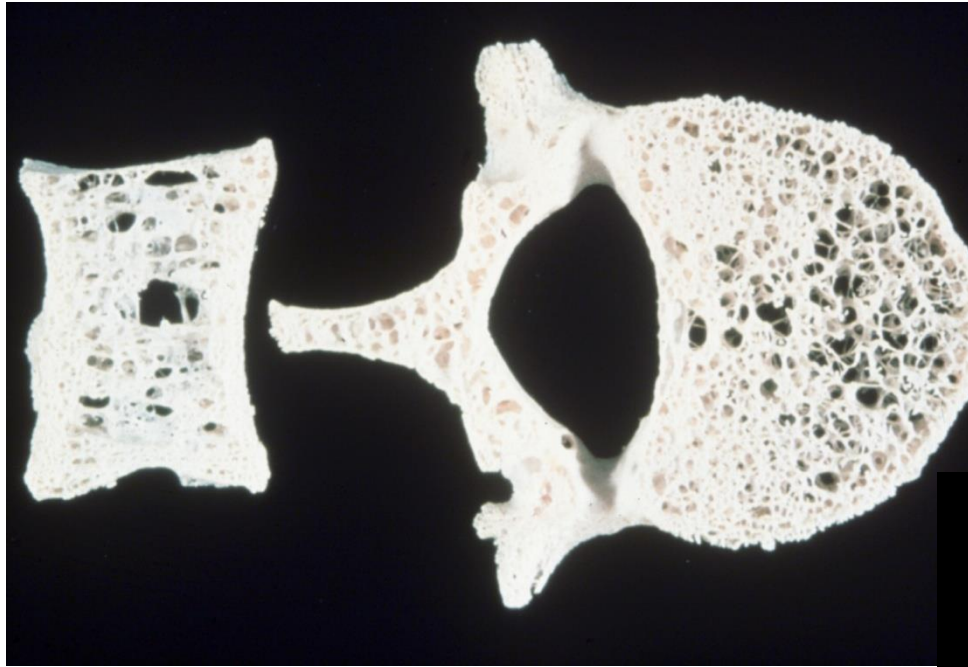
# Dowager's hump

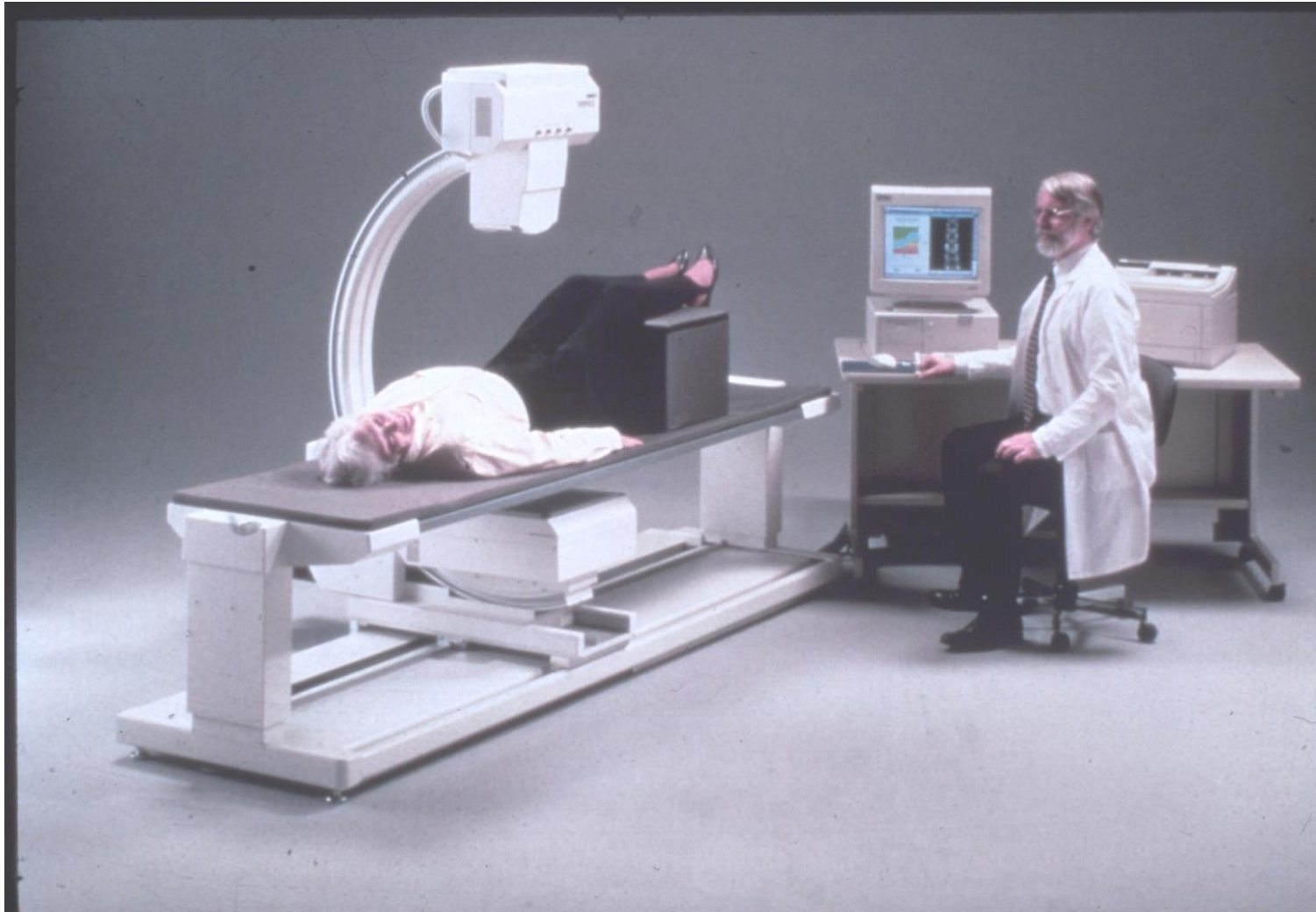




# Osteoporosis - Incidence and burden

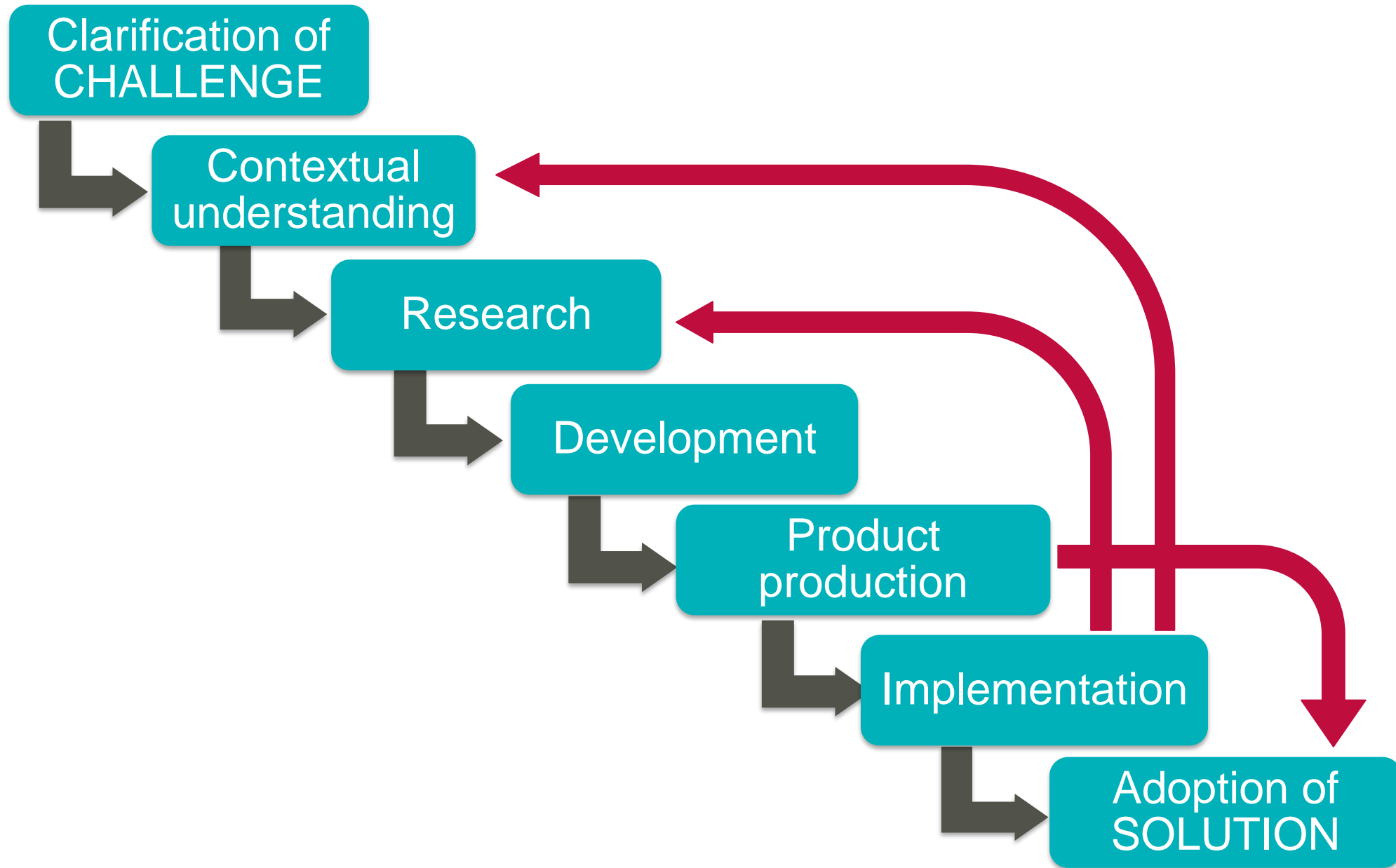
- Osteoporosis affects ~75 million people in Europe, USA & Japan.
- Worldwide, 1 in 3 women over age 50 will experience osteoporotic fractures, as will 1 in 5 men aged over 50.
- In Europe, disability due to osteoporosis is greater than most cancers and is comparable or greater than rheumatoid arthritis, asthma and high blood pressure related heart disease.
- In women over 45 years of age, osteoporosis accounts for more days spent in hospital than many other diseases, including diabetes, myocardial infarction and breast cancer.
- A 10% loss of bone mass in the vertebrae can double the risk of vertebral fractures, and similarly, a 10% loss of bone mass in the hip can result in a 2.5 times greater risk of hip fracture .





# Bone Scanners for Osteoporosis (UK)

- First research abstract published 1963
- Development of equipment 1974 - 1980
- Commercial equipment available 1978 - 1982
- Purchased by research groups 1978 - 1988
- Initial purchase by NHS ~1990
- Questions about cost effectiveness 1994
- Advocacy campaign 1995 - 1998
- Widespread NHS use 2000
- *Impact on societal health* ?



**Case Study 2:**  
**Research through to Commercialisation**  
*Magnetic Resonance Imaging*

# Computerised Tomography (CT)

**Tomo~** From the Greek meaning 'a slice'

**~graphy** adapted from the English/American and meaning:

'a machine for a hospital costing a load of money which will make its manufacturers a fortune'

# Computerised Tomography (CT)

Developed by EMI in the early 1970s, systems were quickly installed in many hospitals. Changed the attitude towards 'scanners'.

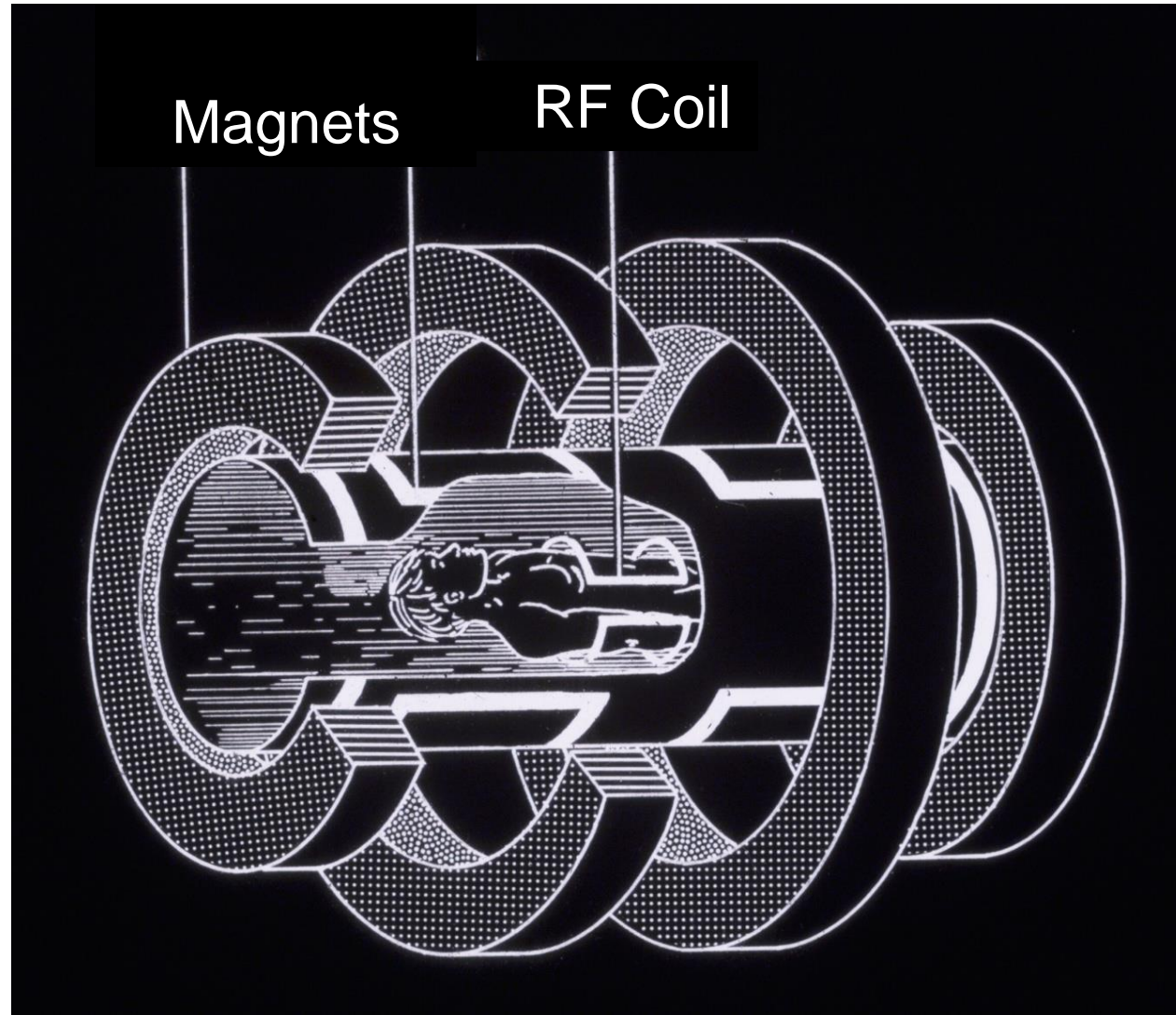
- Back-projection mathematics (1917)
- Semiconductors (1960s)
- Mini-computers (1970s)

Legislation introduced in the USA to restrict their use.

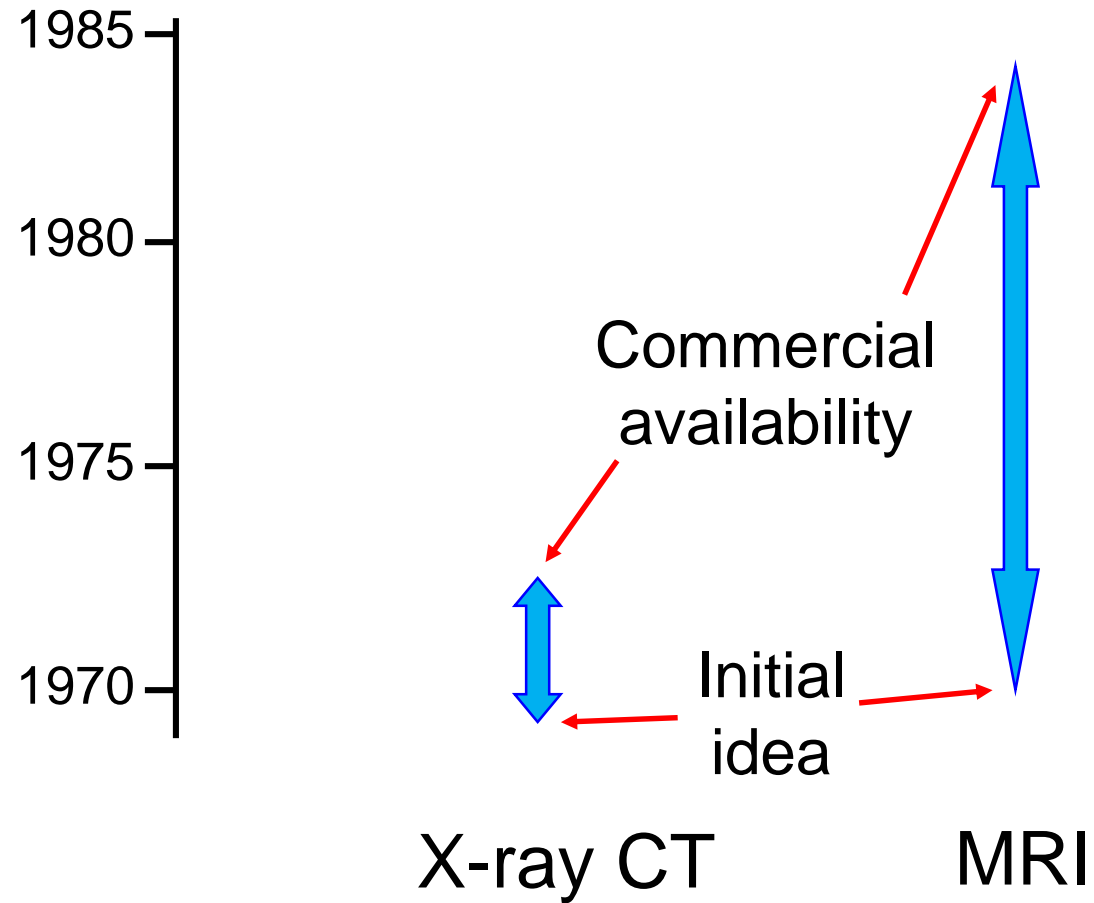


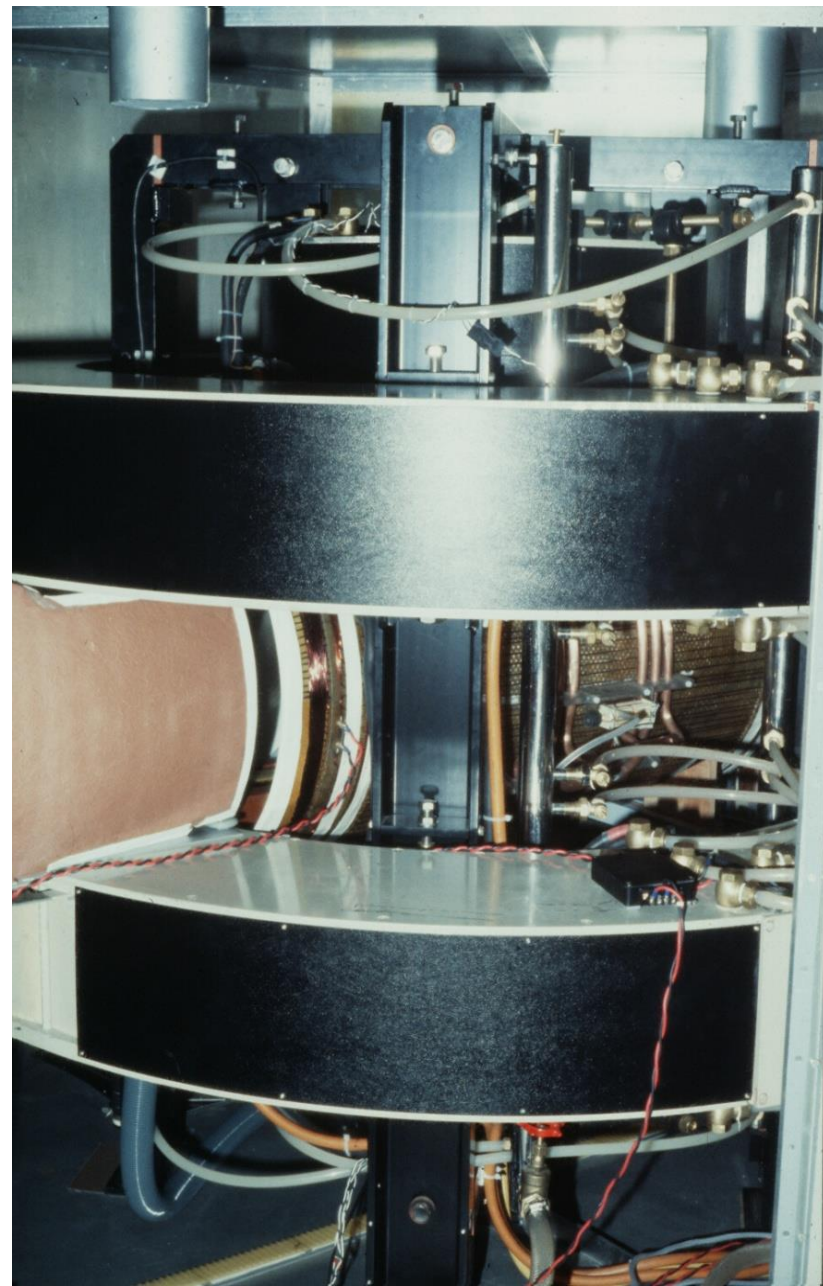


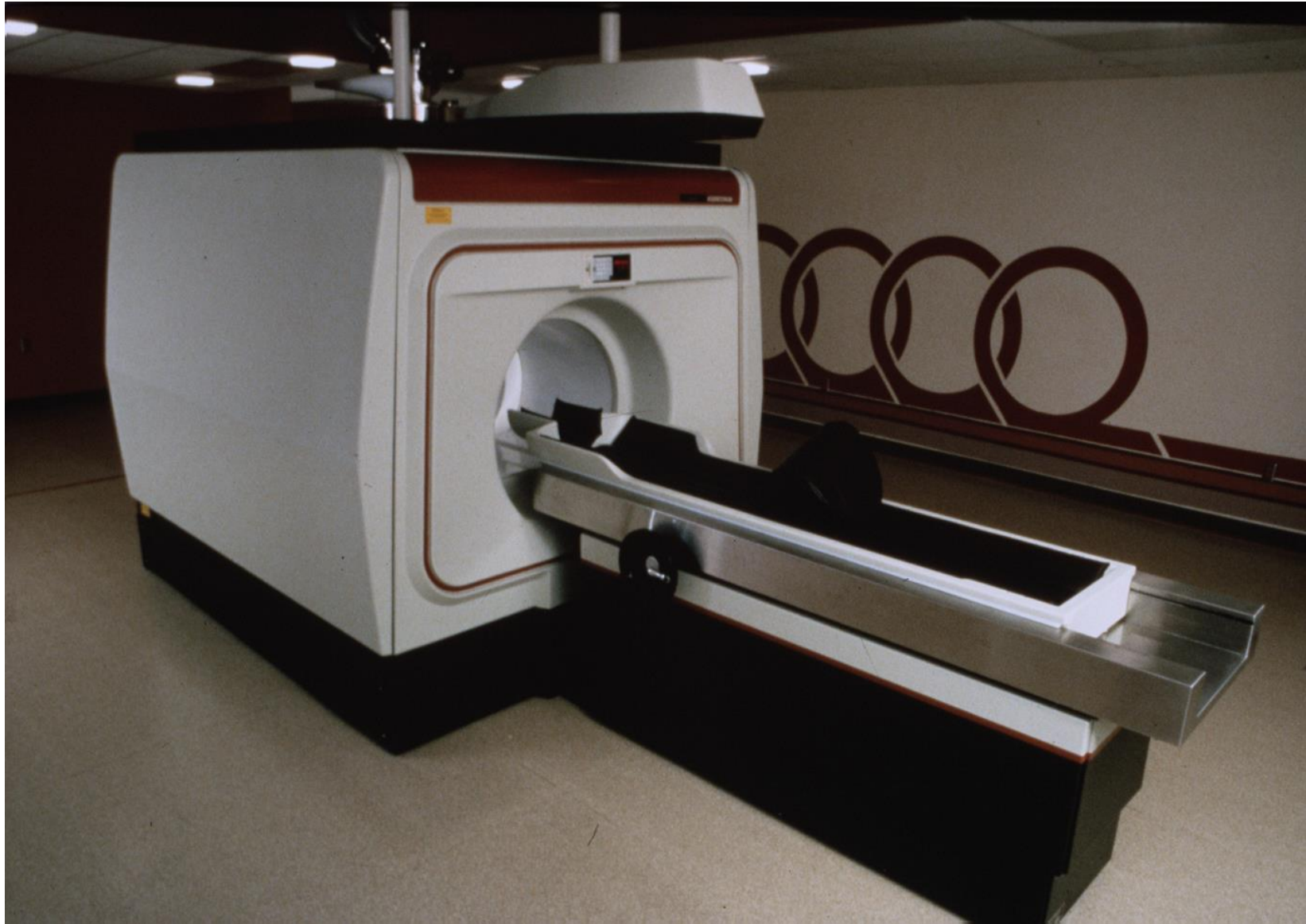
# Magnetic Resonance Imaging

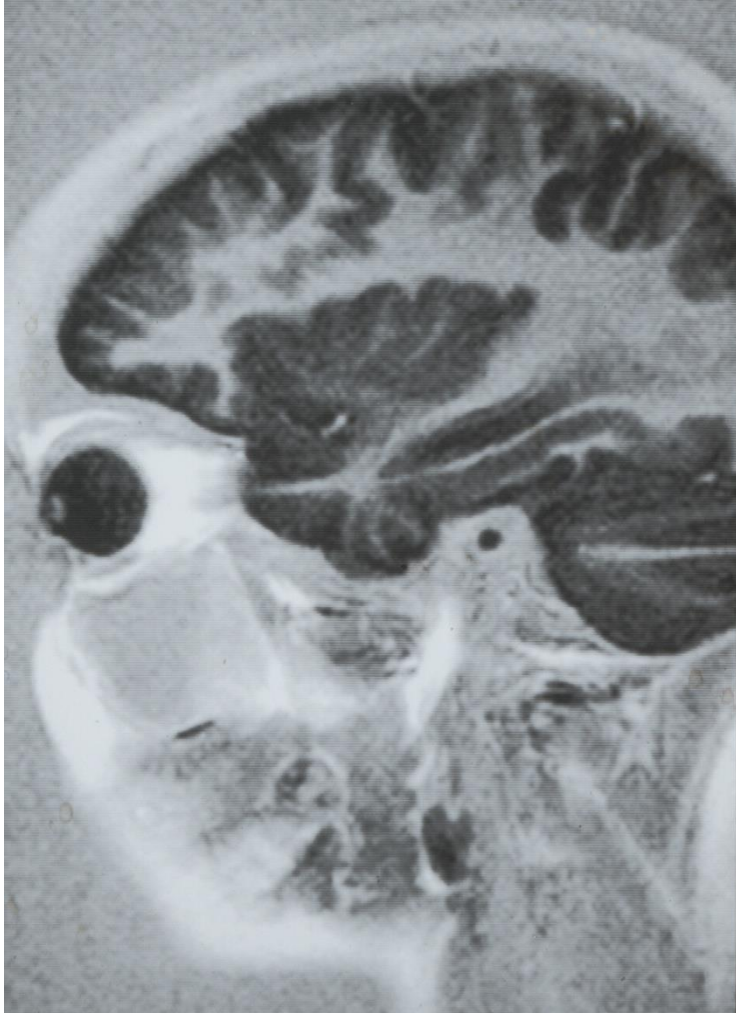


# Development of X-ray CT and MRI









# Magnetic Resonance Imaging (1)

Following the impact and financial success of CT, the science/engineering of MRI was funded and developed

1974 – 1982

Paper which underpinned the practical approach to clinical MRI

1980

*Development of low field commercial system from UK company (University spin-out)*

1982 - 1985

Development of low field commercial systems from global imaging companies

1983 > 1989

*Forced sale of UK company*

1986

## Magnetic Resonance Imaging (2)

Development of high field MRI systems by global imaging companies

1987 > 2010

Wide availability in health systems with an 'impact' on health care and patient management

1995 >

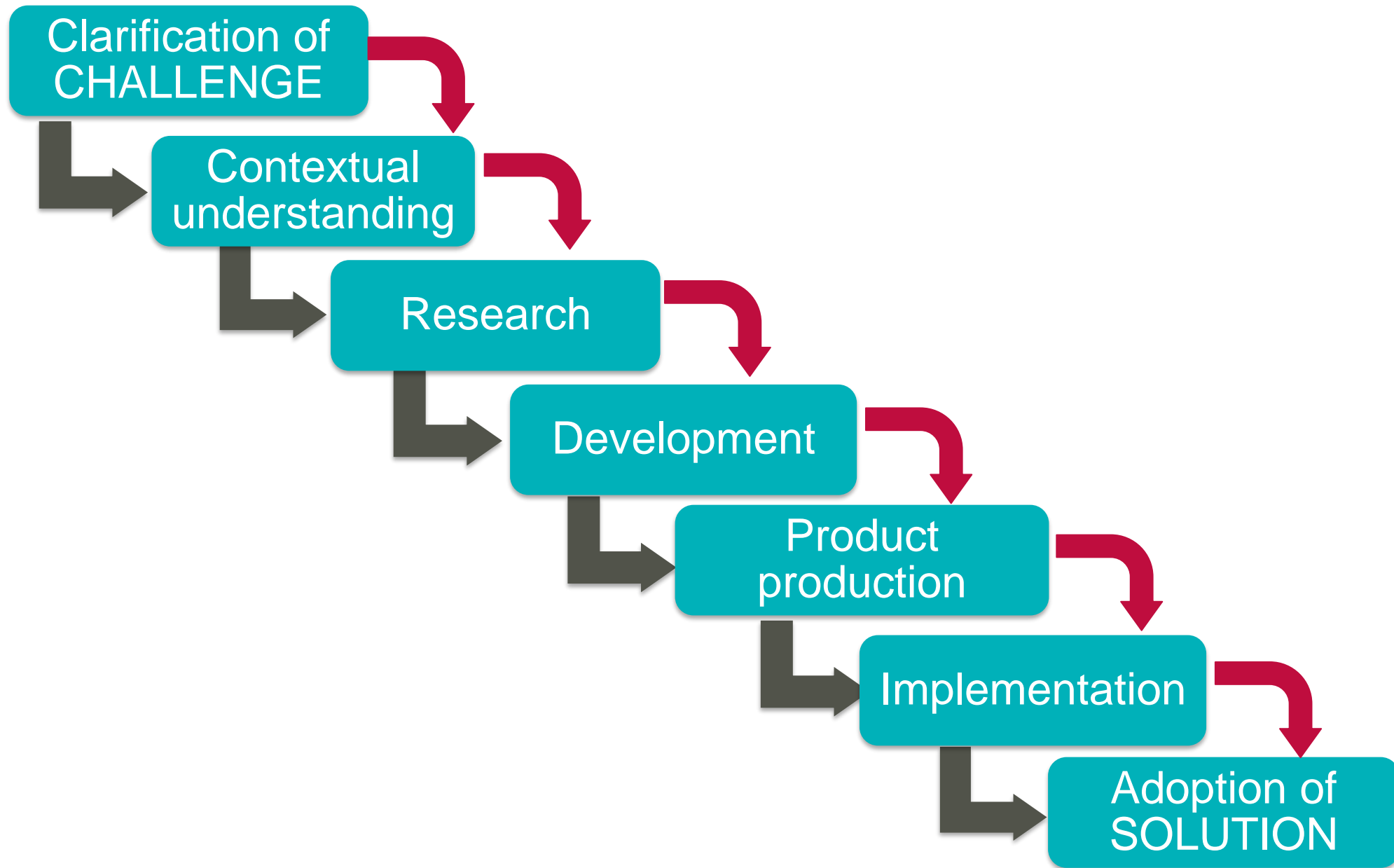
Clinical and cost effectiveness (ie everyday use in non-selected patients) started to become clearer

2005 >

Which impact is important?

- Commercial impact
- Health system impact
- Individual patient impact
- Economic impact
- Societal impact





**Case Study 3:**  
**Contextual understanding,**  
**implementation and adoption**  
Kangaroo Care

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# Babies and families in neonatal units

- ~10% of babies admitted to neonatal units; about 70,000 annually in UK
- Numbers and length of stay increased almost threefold since mid-1990s
- This is due to improved survival at lower gestation, increased multiple births, increased maternal age

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# Kangaroo/skin-to-skin care

Significant improvements in the following

- Breastfeeding
- Head circumference growth
- Oxygen saturation
- Hypothermia
- Serious morbidity at two and six months

With no adverse effects

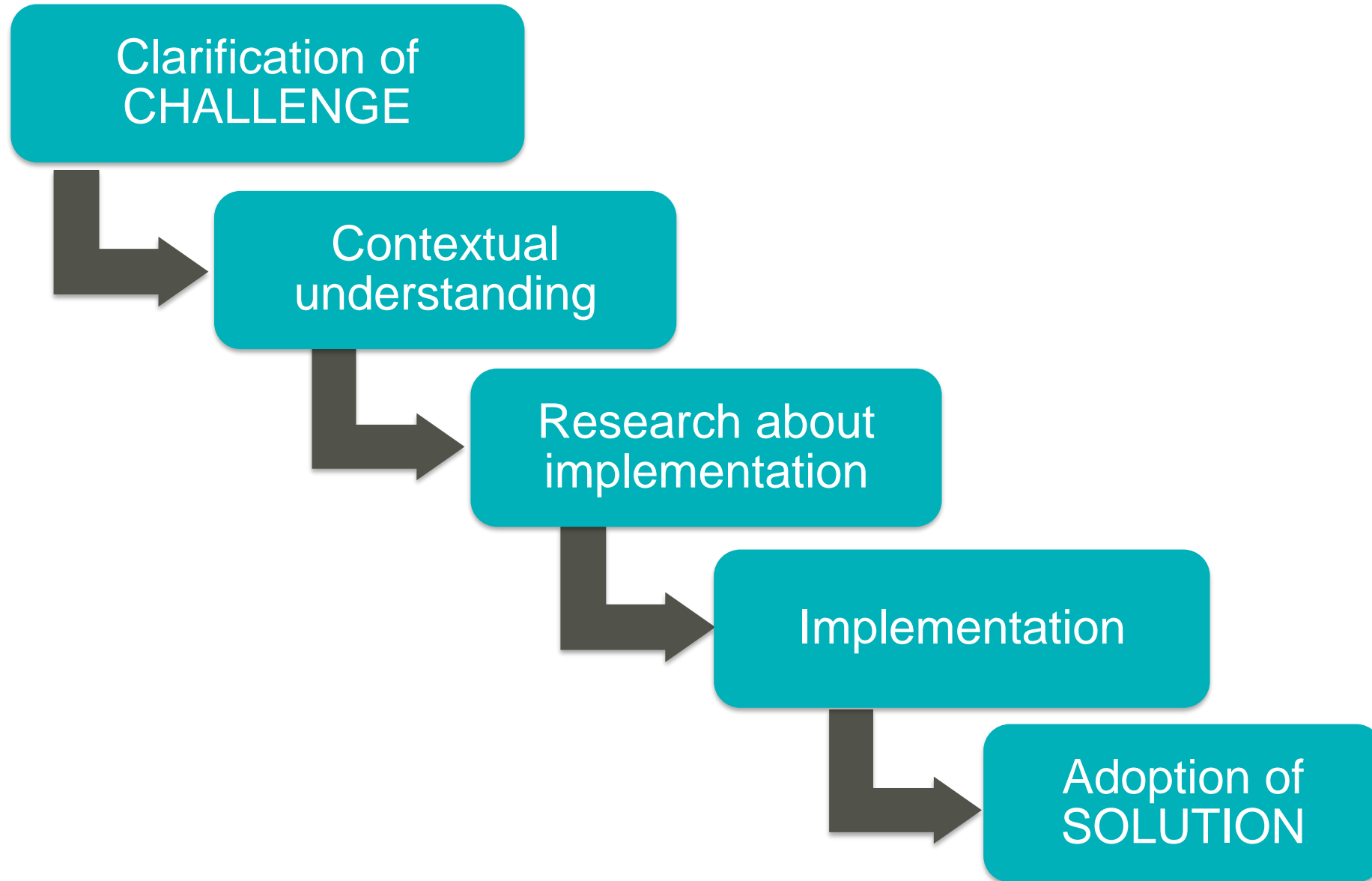




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# Health research and impact

- This is much wider than medical research
- Not only can it have a significant impact on population health it can have a greater impact per unit cost than medical research
- A health dividend produces an economic dividend
- Can produce conflict with technological/commercially focussed interventions which could have a commercial/economic impact



**Case Study 4:**  
**Long-Term Strategic Research**  
*Thin film nanoscience - High Power Impulse  
Magnetron Sputtering (HIPIMS) Research Group*



# Engineering Research

500,000 researchers



## Materials Research

100,000 researchers



## Thin Film Research

10,000 researchers



## Plasma Vapour Deposition (PVD)

3,000 researchers



## High Power Impulse Magnetron Sputtering (HIPIMS)

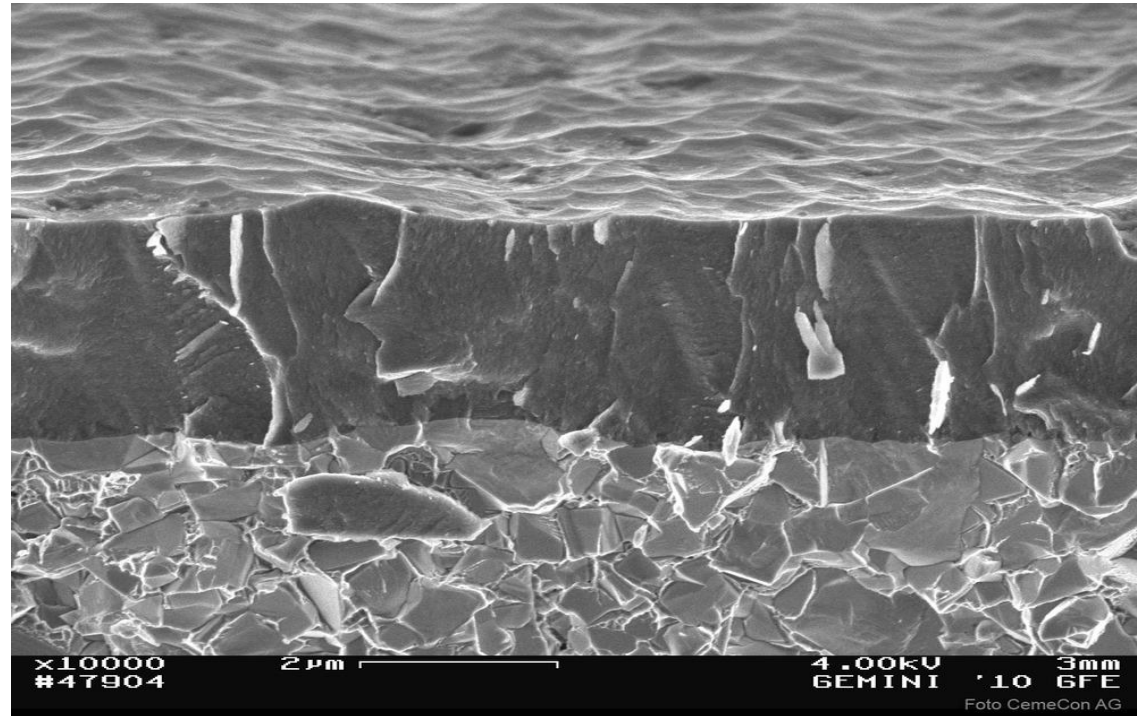
200 researchers

# High Power Impulse Magnetron Sputtering (HIPIMS)



- Sheffield Hallam University
- Prof Papken Hovsepian
- Prof Arutiun 'Harry' Ehiasarian

Thin film deposition  
with structural integrity





## High Power Impulse Magnetron Sputtering Research Group

- First joint UK/Fraunhofer Centre
- Partnerships with major German and UK global companies
- Extensive patent portfolio





# HIPIMS Research Group – 20 years old

- University investment in the best equipment and infrastructure
- Prestigious international quality publications and significant patent portfolio
- The group has raised major funding from EU, Government and Industry
- International leaders in the science and technology of HIPIMS and run the Global Conference on HIPIMS
- First joint UK / Fraunhofer Research Centre
- Major international industrial partners

# Sixth International Conference on Fundamentals and Industrial Applications of **HIPIMS** – June 2015



- Every two years, alternating between Sheffield & Braunschweig
- Significant industrial and academic interest and contribution

**Case Study 5:**  
**Contextual understanding and implementation**  
*Contract from an SME to review a manufacturing  
process in order to improve business efficiency*

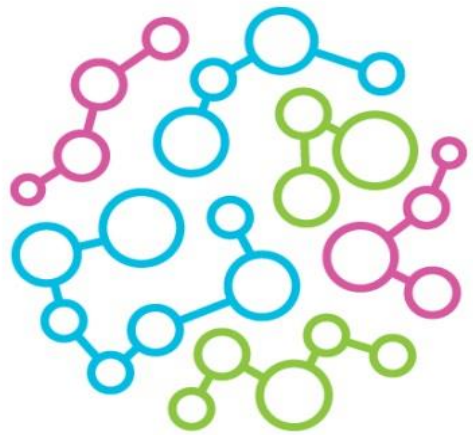
- Business School identified ways to streamline the company's processes
- Materials Engineering identified way to improve the manufacturing process

### Consequences:

- Positive response from company and good PR for University ✓
- Income to the University and justification for government funds ✓
- Improved cost-effectiveness for the company ✓
- Staff redundancies so negative job creation ✗
- Company did not re-invest savings to grow company ✗
- Overall economic and societal impact – more ✗ than ✓

**Case Study 6:  
Stimulating Impact**

*Special Purpose Vehicle to identify and  
commercialise IP emerging from the Health Sector*



medipex<sup>®</sup>

improving patient care

## University/Hospital

Good innovations  
Dubious innovations  
Bad innovations  
Forgotten innovations  
Lost innovations  
Hidden innovations  
Unoriginal innovations  
Parochial innovations

Enthusiasm  
Compliance  
Control  
Indifference  
Antagonism

## Medipex

Preliminary  
assessment  
of innovations  
  
Finding  
innovations  
  
Liaison with  
staff and  
organisation  
  
Specialist  
brokerage  
  
De-risk

## Professional Services

Patent agents  
IP Lawyers  
Investors  
  
Registration of  
Designs and  
Trademarks  
  
Licence  
Agreements  
  
Accountants  
  
Corporate  
lawyers

## Model for Partnership

### ‘Company Limited by Guarantee’

- Not for profit
- All Hospitals can be members (equivalent to shareholders) with additional, external non-executive directors
- Universities are partners
- Private sector governance
- Can manage state aid issues
- Can operate a trading subsidiary
- Can interface effectively with specialist professionals (IP lawyers, patent agents, funding agencies etc)



# Principal Medipex activities



- Knowledge transfer in the healthcare sector with the NHS and at the NHS/University interface
- IP awareness raising, education and training
- Sector specific identification and management of IP
- Patent registration and IP protection
- Assessment of commercial potential
- Commercial exploitation - license, spin-out or start-up formation
- Non-commercial exploitation of IP
- Commercialisation of the knowledge base in the NHS/University

An effective business model to drive impact

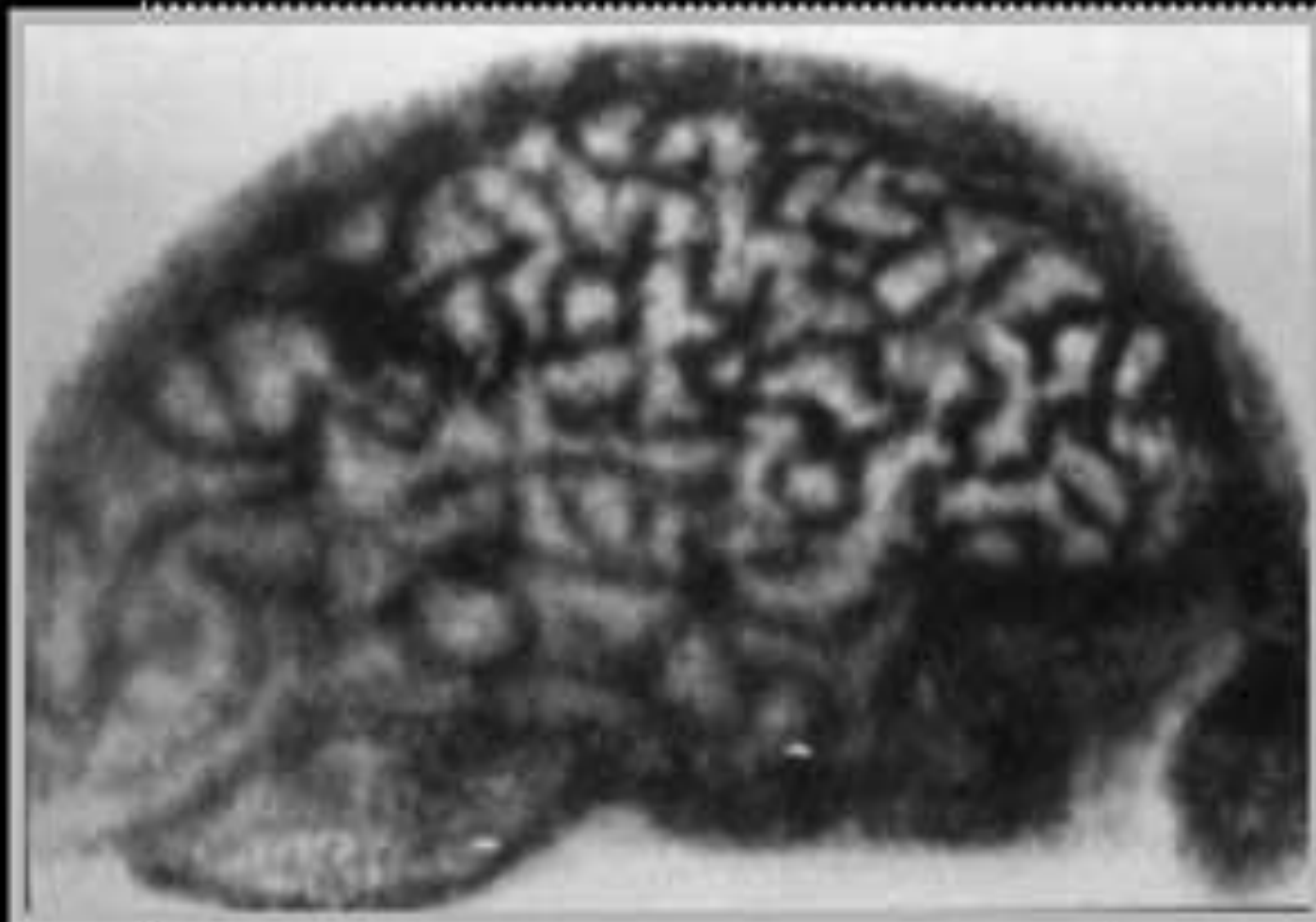


## **Concluding Remarks**

## Distorting impact

- Increase in 'impression management' by institutions
  - PR and marketing require 'good' news stories as opposed to stories about strong impact
  - Proof by example of good impact rather than a comprehensive overall assessment of impact
  - Reticence about using rigorous quantitative indicators
- Focus on 'academic impact'
  - Profile on academic social media sites
  - Commercial internet sites set up to 'increase impact'
  - 'Cyber loafing'





# What Universities do

- Teaching - for 800 years
- Research - for 170 years
- Knowledge Transfer - for 25 years
- Impact - for 10 years

## Impact – General

- Impact can take a long time to become apparent
- Impact is not static – it continues to change with time
- Impact is not always positive – also it can move from positive to negative
- The narrative and presentation of impact has become an industry and may distort actual impact

# Impact – Measurement

- Measurement of impact needs to be prospective not retrospective
- Parameters of impact should be determined prospectively to enable measurement and the creation of evidence
- Impact needs to be evidenced, often quantitatively - this may require some cultural adjustment in some academic areas
- Impact requires external independent validation - this often needs to be sought out



# Impact – Resource Implications

- The measurement of impact is time consuming
- The accurate measurement of impact is expensive
- Funding is generally not available to demonstrate or measure impact - if it is, too much is expected for too little funding
- The production of evidence to demonstrate impact needs funding to find it and measure it properly
- Everyone thinks its everyone else's responsibility to fund the cost of impact assessment

## Impact - Planning

- Choose research problems that *a priori* you expect to have an impact - potential impact could influence an early research strategy
- Impact should be part of the plan



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**UP NEXT**

Break

10.45-11.15

**Anna de Pape Hall**

UP NEXT....

# Implementation Of Societal Impact: Lessons Learned

*Barend Van Der Meulen & Kathryn Graham*

## LEARNING OUTCOMES

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- ▶ Think about assessing and measuring progress to achieving your societal impact strategy
- ▶ Consider how to communicate your impact to your key stakeholders
- ▶ Review hands on examples and discuss lessons of implementation experiences



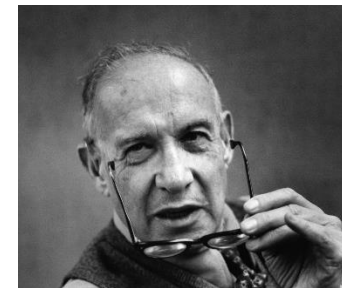
The proposal is that integrating a **societal impact strategy** upfront will increase the likelihood of **achieving impact**

4

# ASSESS SOCIETAL IMPACT: USE MONITORING, EVALUATION AND IMPACT MEASURES AS EVIDENCE



*“What gets measured  
gets improved”*



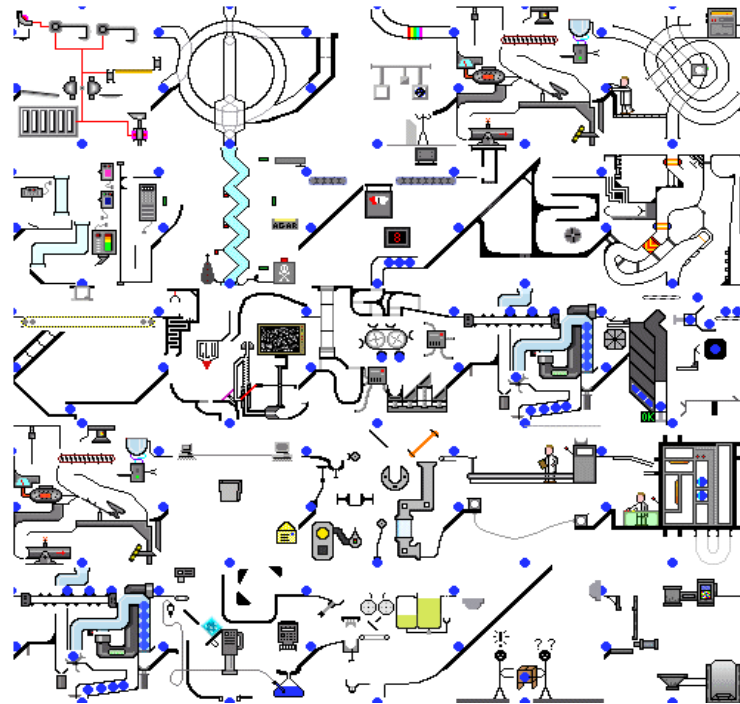
Peter Drucker

## TIP: USE MONITORING AND EVALUATION MEASURES

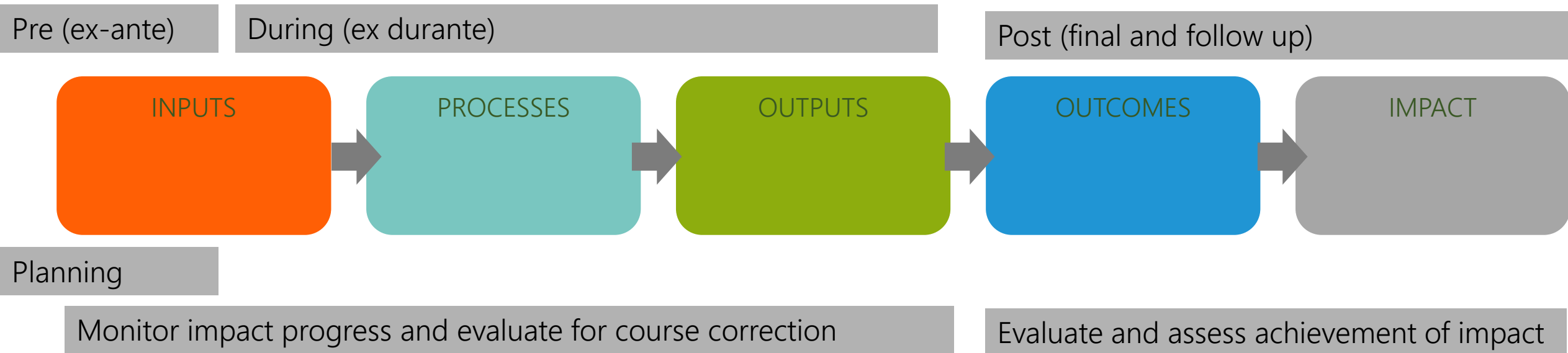
*“Monitoring and Evaluation concerns the **systematic** collection of information, in order to improve decision making and enhance organizational learning with the ultimate aim of bringing about [strategies] that better meet needs and lead to improvements in targeted **Social, Economic and Environmental** conditions [Impact].”*



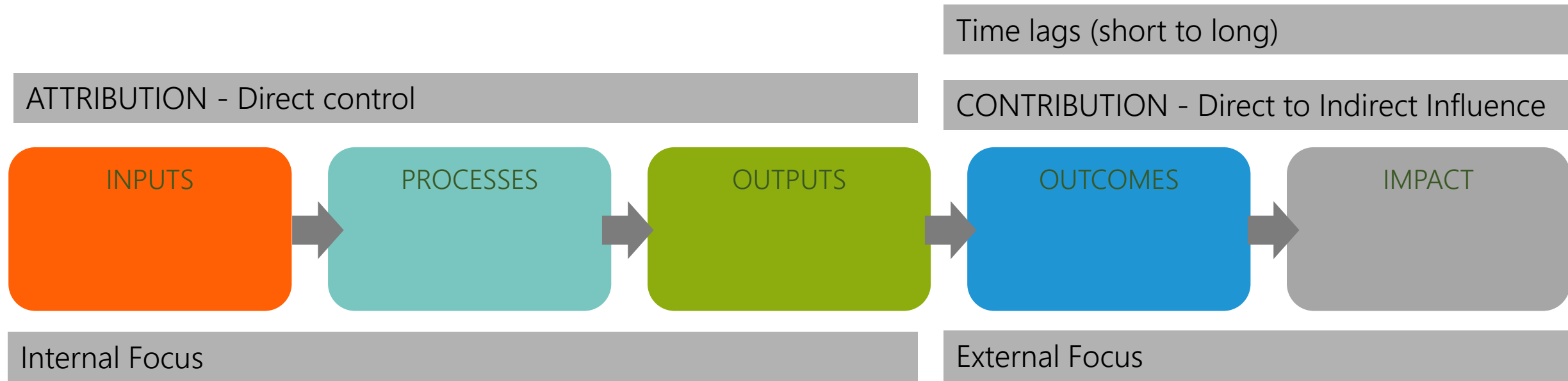
# ACHIEVING SOCIETAL IMPACT REQUIRES CONTRIBUTION FROM MANY ACTORS



# TIMING CONSIDERATIONS FOR TRACKING IMPACT



# WHAT ELSE SHOULD WE CONSIDER?





## HOW DO WE CAPTURE THE EVIDENCE REQUIRED? INDICATORS DEFINED

### Measure, metric and indicator often used interchangeably

- ▶ Indicator: The particular characteristic or dimension used to determine change (e.g. speed)
- ▶ Measure/metric: The unit of measurement (e.g. km/hr)

## ENGAGE STAKEHOLDERS AND STRATEGICALLY ALIGN TO GENERATE AND SELECT INDICATORS



### Participative approach

- Ask stakeholders about societal impacts and indicators of interest

### Strategically align

- Research vision
- Organization's mission
- Organizational and/or external mandatory requirements

## DEVELOP QUESTIONS AND INDICATORS ALONG IMPACT PATHWAY

Develop impact questions and ask  
stakeholders what they need to know



Indicators

Gives the evidence to answer their  
questions



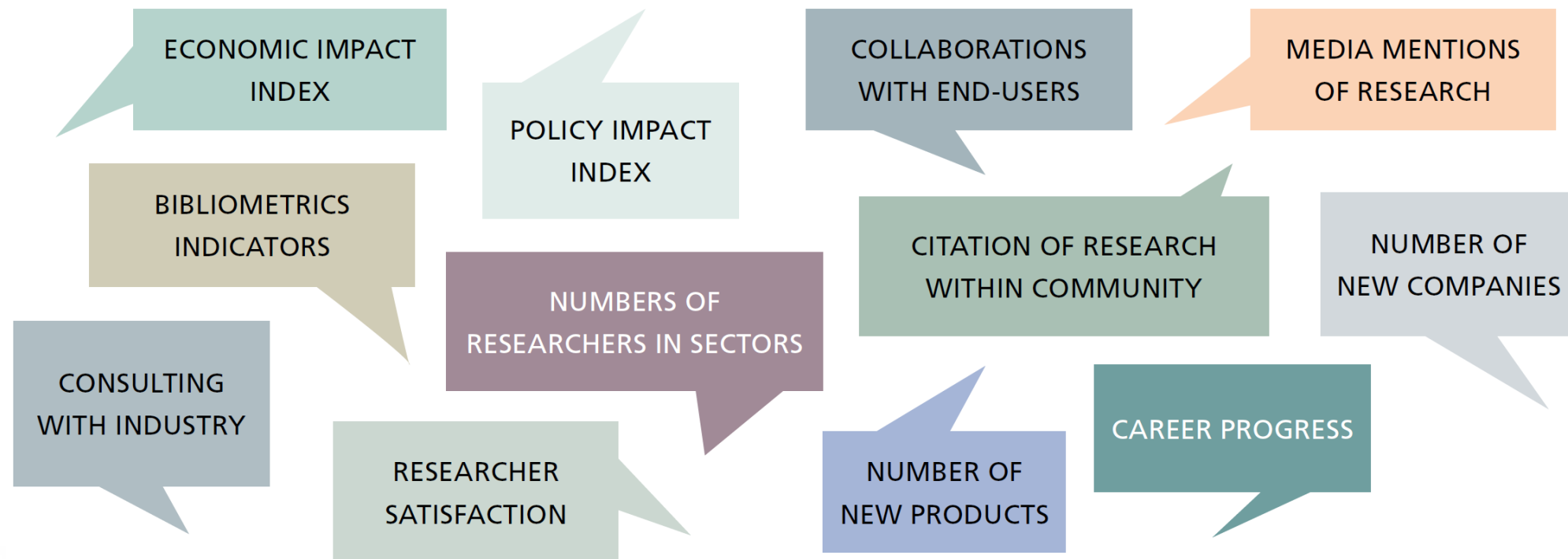
KEEP  
CALM

— AND —

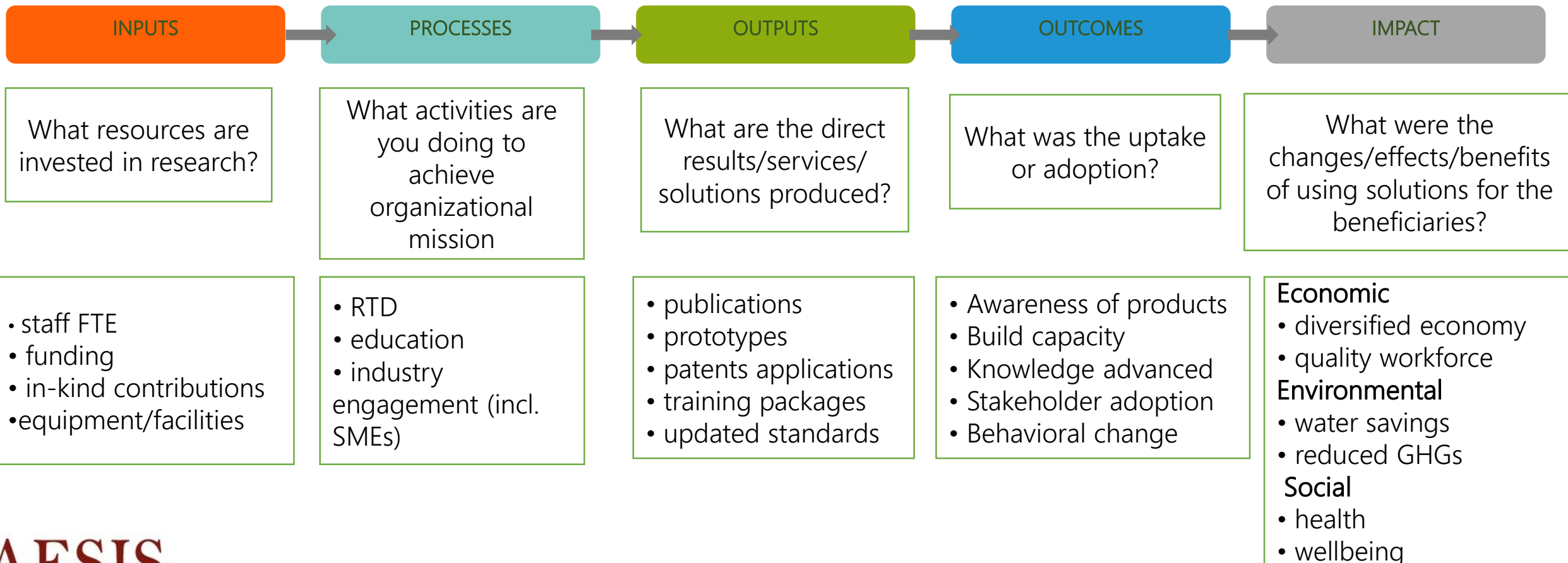
BEGIN WITH THE  
END IN MIND



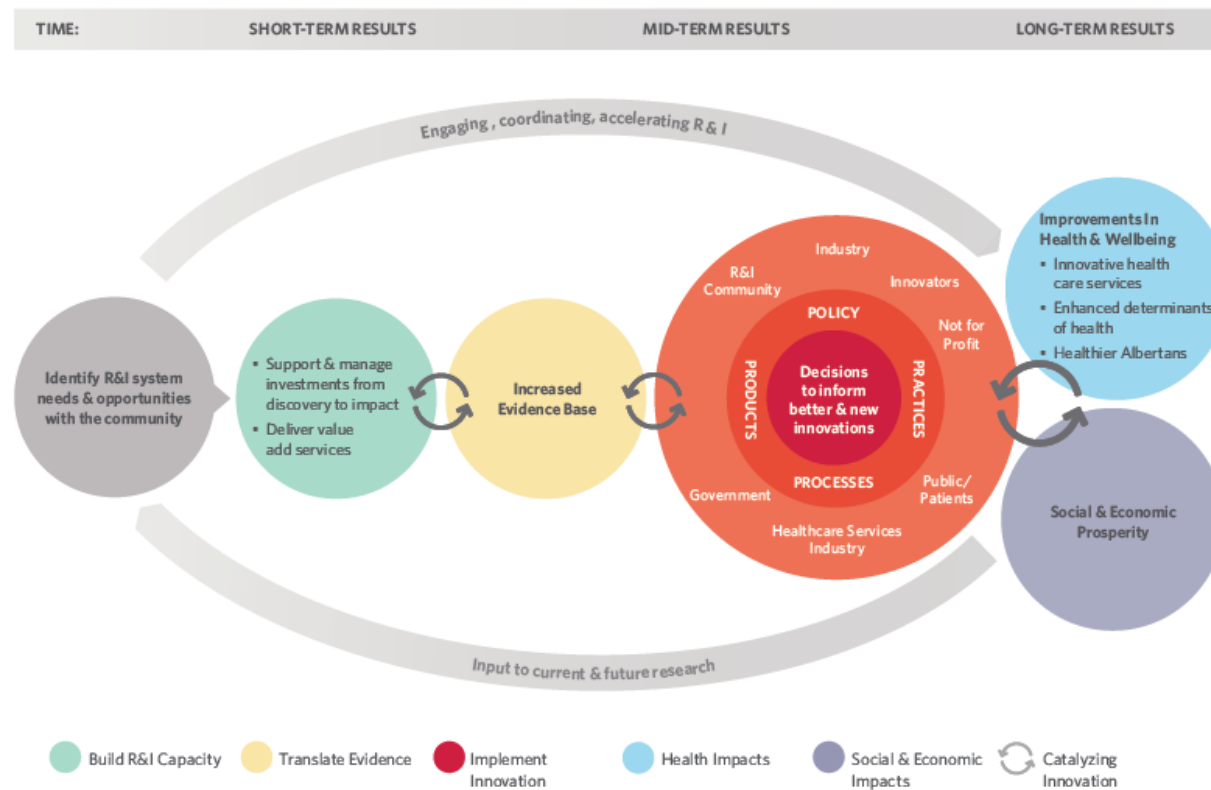
# USE THE CONCEPT OF INDICATORS TO THINK THROUGH WHAT COUNTS AS EVIDENCE



## HOW DO WE CAPTURE THE EVIDENCE REQUIRED TO ANSWER STAKEHOLDER QUESTIONS?



## AI – HEALTH IMPACTS



Performance Monitoring, Evaluation and Assessment Activities

## EXAMPLE OF FIT FOR PURPOSE INDICATORS

## EXAMPLE OF STANDARD INDICATORS

ENVIRONMENTAL IMPACT CATEGORIES	SOCIAL IMPACT CATEGORIES	ECONOMIC IMPACT CATEGORIES
1. Air quality	1. Health and wellbeing	1. National economic performance
2. Ecosystem health and integrity	2. Access to resources and opportunities	2. Trade and competitiveness
3. Climate	3. Quality of life (material security and livelihoods)	3. Productivity and efficiency
4. Natural hazards mitigation	4. Safety	4. Management of risk and uncertainty
5. Energy generation and consumption	5. Security (e.g. cyber, biological, civil and military)	5. Policies and programs
6. Land quality	6. Resilience	6. New services, products, experiences and market
7. Aquatic environments	7. Indigenous culture and heritage	7. Securing and protection existing markets
8. Built environments	8. Innovation and human capital (creativity and invention)	
	9. Social cohesion	

NAPHRO indicators
Provincial share of national & other funding
Research & Innovation (R&I) GDP
Pharmaceutical R&I spending
Biotechnology R&I spending
Federal-level funding success rates
Patents
Licensing
Spin-offs
Employment
Educational impacts

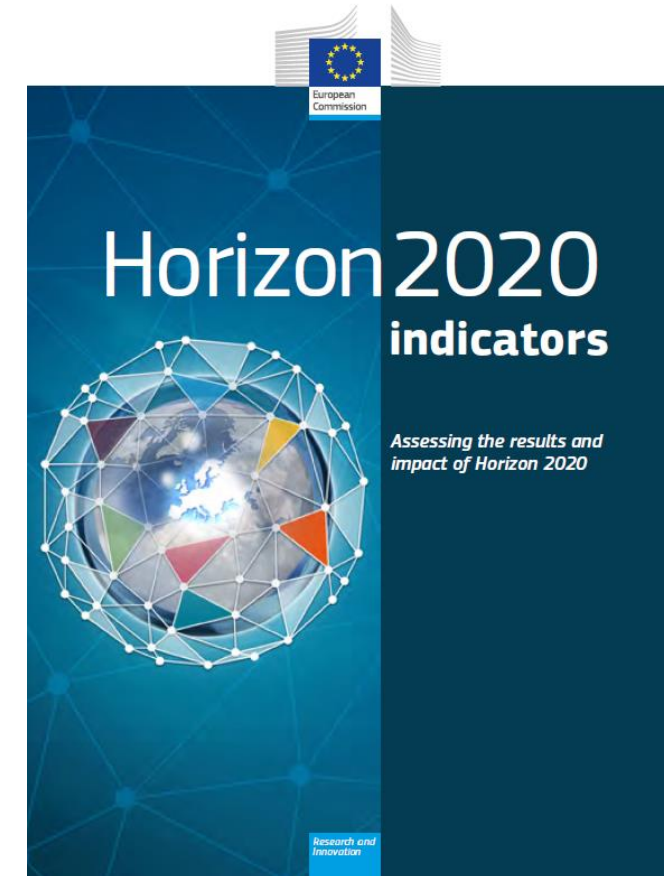
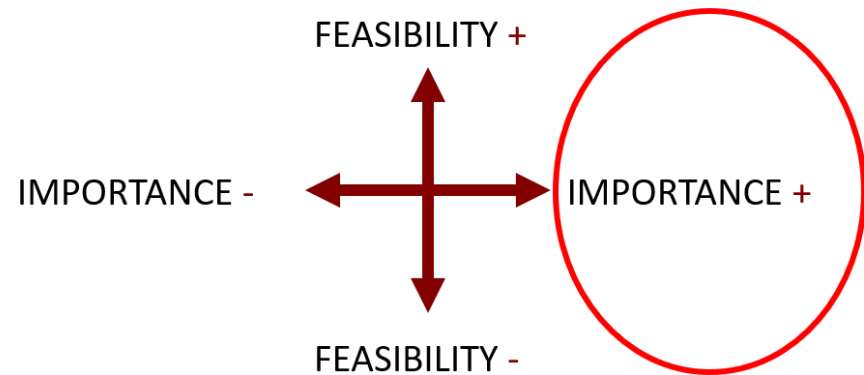
## MULTI DATA COLLECTION



- Interviews
- Bibliometrics
- Focus groups
- Document analysis
- Surveys / questionnaires
- Economic analysis
- Case studies
- Text mining

## SELECTING INDICATORS

### INDICATOR QUADRANT TECHNIQUE



# LEARNING ACTIVITY

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10-15 MINUTES

**IN SMALL GROUPS**

## DISCUSSING INDICATORS FOR USE AND ACTION

The government of Youropeland wants to assess the impact of the SSG's initiative.

- ▶ As a group, identify 3 key performance indicators to assess the societal impact from yesterday's impact pathways
- ▶ List potential data sources for each indicator
- ▶ From your experience, what challenges do you anticipate with respect to assessing and reporting on your indicators?

# 5 COMMUNICATE SOCIETAL IMPACT

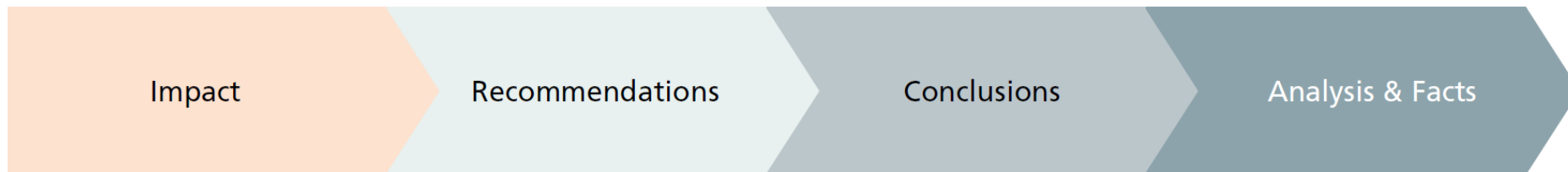


# MESSAGE-DRIVEN COMMUNICATION

## DESCRIBING RESEARCH



## DESCRIBING THE IMPACT

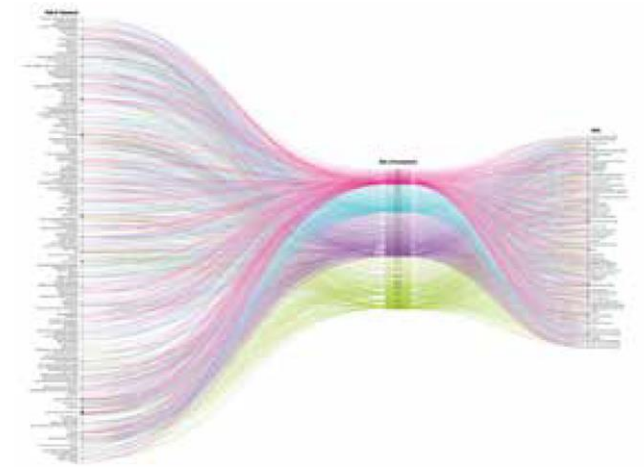


# COMMUNICATE IMPACT TO STAKEHOLDERS



## WHAT CHANNELS DO I NEED TO USE?

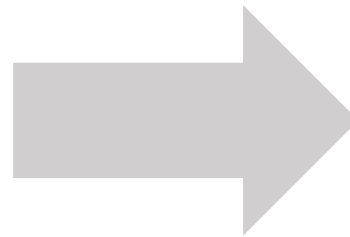
- ▶ Advisory board invitation
- ▶ Briefing notes
- ▶ Infographics
- ▶ Visualizations
- ▶ Blogs
- ▶ Twitter campaigns



twitter

# Integrating societal impact in a research strategy

28 November – 30 November, Leuven



## HEALTH RESEARCH AND INNOVATION (R&I) IMPACT HIGHLIGHTS (2016-17)



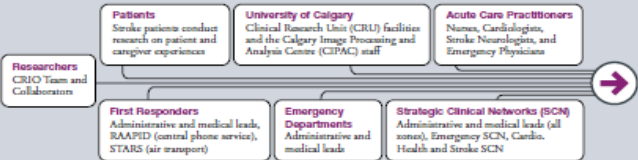
\*The reported results are a sample of key investments



## Collaborating from 'Door to Needle' to Implement New Stroke Therapy



A team of researchers led by Dr. Michael Hill is using an endovascular treatment (ET) to improve the quality of stroke care. Stroke patients receive ET treatment during transport on specialized ambulances to improve health outcomes. This is integrated health service delivery in action.



### HEALTH IMPACTS

Early treatment of stroke will improve recovery outcomes for patients and reduce death from strokes. This new therapy is accessible in rural areas, potentially reaching 25% of stroke patients.

*"The overall mortality rate was reduced from two in 10 patients for standard treatment of care to one in 10 patients – a 50 per cent reduction with ET."*

– (AHS news release, Feb. 11, 2015)

### SOCIAL AND ECONOMIC IMPACTS

*"For every stroke you convert from a severe stroke to a mild stroke, you save the health system a million dollars in lifetime costs, and you save the patient (from having) a lot of disabilities and return them back to their life."*

– Dr. Tom Joorakathil (Edmonton Journal article, July 8, 2015)

The team leveraged \$6 million in funding to support this work.

### PROVINCIAL APPROACH

Collaboration with Emergency SCN and Cardiovascular Health and Stroke SCN has supported this research with connections, infrastructure, data access, and resources.

### INTERNATIONAL REACH

Canadian Best Practice Recommendations for Stroke Care published internationally.

*"This breakthrough has the potential to improve the lives of the 15 million people who suffer strokes worldwide each year."*

– Ed McCaskey, PhD, vice-president (research), University of Calgary (AHS news release, Feb. 11, 2015)

## novo nordisk fonden

### Classification and prognostification of colorectal cancer

Colorectal cancer is known to have great inter-tumour diversity which means that the cells in the tumors can be very different. Tumours at the same stage can equally be very diverse and unpredictable. Due to this great diversity in colorectal cancer prognosis and response to treatment can be difficult to predict leading to both under- and overtreatment.

The research group under Jesper Bertram Bramsen has found a molecular-subtype-specific biomarker that can be used to improve the prognosis for patients with colorectal cancer. The research group has analysed 1,100 colorectal cancer samples, discovered three different cancer cells and five tumour archetypes and made it possible to find specific subtype-biomarkers. This subtyping-framework and the newly discovered biomarkers can be an important factor in improving the treatment and prognostics for colorectal patients.

There is annually 4,500 new cases and 1,900 deaths of colorectal cancer in Denmark, which accounts for 3.7% of all deaths. The findings are published and thereby other researchers can use the new subtypes-framework in their research.



National Institute for Health Research

Search

Home → Research and impact → Making a difference → The beautiful game



### The challenge

Being obese can increase the risk of many illnesses. It increases chances of having high blood pressure, diabetes, coronary artery disease and stroke - and after smoking, is the most preventable cause of cancer. Male obesity is more prevalent in the UK than in the rest of Europe and is set to increase at a faster rate than female obesity in the next 40 years. Current trends suggest that 60 percent of men will be obese in England by 2050, with figures for Scotland likely to be similar, and it is predicted that the link between obesity and socioeconomic deprivation, already evident in women, will soon appear in men.

Recognising the need for more research-based evidence, and in response to the publication of 'Healthy Weight, Healthy Lives: A cross-government research and surveillance plan for England', the NIHR issued an Obesity Themed Call in 2009, and the Football Fans in Training (FFIT) evaluative study was funded as a result.

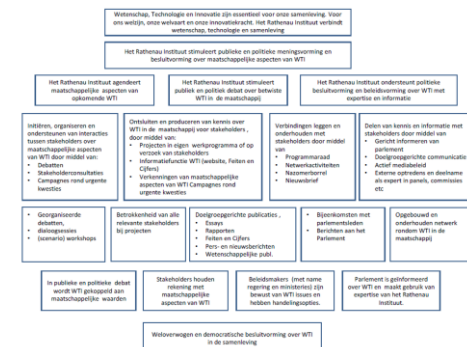
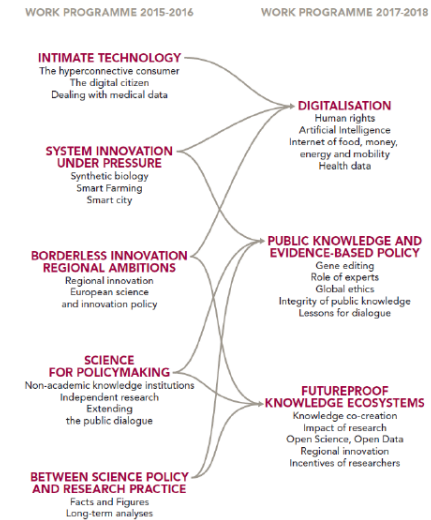
## Rathenau Instituut

### Challenges

- Many activities, publications
- Political debate issue oriented
- No control on political arena
- Outcomes and impacts difficult to trace
- Attribution difficult

### What we did

- Focus on 3 themes (12 -> 5 -> 3)
- Link impact to vision
- Communication department responsible for media content and contact
- Liaison officer for parliament
- Dedicated publications for parliament
- Monitoring direct results
- Narratives for annual reports and evaluation for long term impacts



<i>Our vision</i>		Science, Technology, and Innovation (STI) are essential for society, for our well-being, prosperity and innovativeness. The Rathenau Instituut connects science, technology, and society.			
<i>Our mission</i>		The Rathenau Instituut encourages public and political opinion formation and decision-making on the social aspects of STI.			
<i>Our objectives</i>	The Rathenau Instituut puts the social aspects of emerging STI on the agenda.	The Rathenau Instituut encourages public and political debate on disputed STI within society.		The Rathenau Instituut provides expertise and information in support of political decision-making and policy-making regarding STI.	
<i>What we do</i>	Initiate, organise and support interaction between stakeholders about social aspects of STI through: <ul style="list-style-type: none"> <li>• Debates</li> <li>• Stakeholder consultation</li> <li>• Campaigns about urgent issues</li> </ul>	Disclose and produce knowledge about STI in society for stakeholders, through: <ul style="list-style-type: none"> <li>• Projects within own work programme or at request of stakeholders</li> <li>• STI information function (website, Facts and Figures)</li> <li>• Exploration of social aspects of STI</li> <li>• Campaigns about urgent issues</li> </ul>	Create and maintain links with stakeholders by means of: <ul style="list-style-type: none"> <li>• Programme Panel</li> <li>• Network activities</li> <li>• Late summer social event</li> <li>• Newsletter</li> </ul>	Share knowledge and information with stakeholders through: <ul style="list-style-type: none"> <li>• Specific information for Parliament</li> <li>• Targeted communication</li> <li>• Active media policy</li> <li>• External appearances and participation as expert on panels, commissions, etc.</li> </ul>	
<i>Direct results</i>	<ul style="list-style-type: none"> <li>• Organised debates</li> <li>• Dialogue sessions</li> <li>• (Scenario) workshops</li> </ul>	Involvement of all relevant stakeholders in projects	Targeted publications <ul style="list-style-type: none"> <li>• Essays</li> <li>• Reports</li> <li>• Facts and Figures</li> <li>• Press releases and news reports</li> <li>• Scientific publications</li> </ul>	<ul style="list-style-type: none"> <li>• Meetings with MPs</li> <li>• Reports to Parliament</li> </ul>	Network about STI in society constructed and maintained
<i>Outcomes</i>	In public and political debate, STI is linked to social values	Stakeholders take account of societal aspects of STI	Policy-makers (specifically the government and ministries) are aware of STI issues and have options for action.	Parliament is informed about STI and makes use of expertise of Rathenau Instituut.	
<i>Our impact</i>		Well-considered, democratic decision-making on STI within society			

Figure 1 From vision to outcomes. Logical Framework Analysis for the Rathenau Instituut

## Lessons learned

1. Focus, focus, focus
2. Be ambitious, and realistic
3. Organize those impact paths that really matter
4. Monitor at level of organization or organization unit
5. Narratives at level of long term issue

## • Public debate

- N stakeholder activities
- N public lectures
- Mentions in newspapers
- Website visitors, downloads
- Social media followers
- Monitoring public image

## • Political debate

- mentions in debates
- mentions in all parliamentary documents
- meetings with MoP
- invitations by parliament,

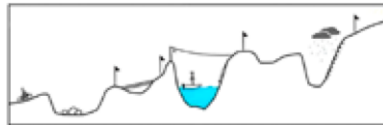
# LESSONS LEARNED AND APPLICATIONS IN PRACTICE

*“Everyone has a plan  
until they get punched  
in the face”*

Your plan



Reality





## KEY MESSAGES

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- ▶ Use monitoring and evaluation **evidence** to trace progress and make course correct to achieve impact
- ▶ Impact pathway help guide selection of a balance set of indicators that can answer stakeholder questions
- ▶ Measure responsibly
- ▶ Communicate to your stakeholder by leading with your impact

## FURTHER READING

- ▶ American Evaluation Association (AEA), Research, Technology and Development (RTD) Evaluation Topical Interest Group. 2015. *Evaluating outcomes of publicly-funded research, technology and development programs: Recommendations for improving current practice. Version 1.0.* [https://higherlogicdownload.s3.amazonaws.com/EVAL/271cd2f8-8b7f-49ea-b925-e6197743f402/UploadedImages/RTD%20Images/FINAL\\_RTDPaper\\_20150303.pdf](https://higherlogicdownload.s3.amazonaws.com/EVAL/271cd2f8-8b7f-49ea-b925-e6197743f402/UploadedImages/RTD%20Images/FINAL_RTDPaper_20150303.pdf)
- ▶ Wilsdon J, et al. 2015. *The metric tide: Report of the independent review of the role of metrics in research assessment and management.* HEFCE. <http://www.hefce.ac.uk/pubs/rereports/Year/2015/metrictide/Title,104463,en.html>
- ▶ HM TREASURY, CABINET OFFICE, NATIONAL AUDIT OFFICE, AUDIT COMMISSION, and OFFICE FOR NATIONAL STATISTICS, 2001. *Choosing the Right FABRIC: A Framework for Performance Information.* London, UK: HM Stationary Office. <https://www.nao.org.uk/wp-content/uploads/2013/02/fabric.pdf>

**UP NEXT**

Lunch

12.30 – 13.30

**Anna de Pape Hall**

UP NEXT....

# Monitoring, Measuring and Maximizing Impact at a System Level

*Borbala Schenk*

# Training Session 7.

Dr. Borbála Schenk

Head of the Office of the Director-General,  
Centre for Social Sciences, Hungarian Academy of Sciences  
EARMA Representative



## What do we mean by research impact?

Scientists want research impact  
Politicians want research impact  
European citizens want research impact  
Industry wants research impact  
I want research impact



Scientists want  
Politicians want  
European citizens want  
Industry wants  
I want

## Overview and aim of the session

- 1. The evolving concept of impact in the European research funding framework**
- 2. The societal impact gap**
- 3. Getting ready for bridging the impact gap**

## I. The evolving concept of impact in the European research funding framework

### What is the ambition of the H2020 Framework?

"wider societal, economic or environmental  
cumulative changes over a long period of time"

(European Commission, Horizon 2020 indicators - Assessing the results of impact of Horizon 2020,  
Brussels 2015, page 6)

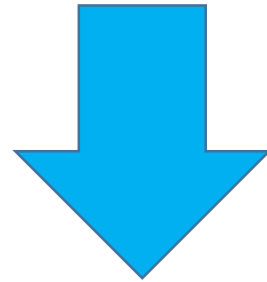


achieving substantial impact beyond academic impact  
increase competitiveness  
reaching out to the citizens



## I. The evolving concept of impact in the European research funding framework

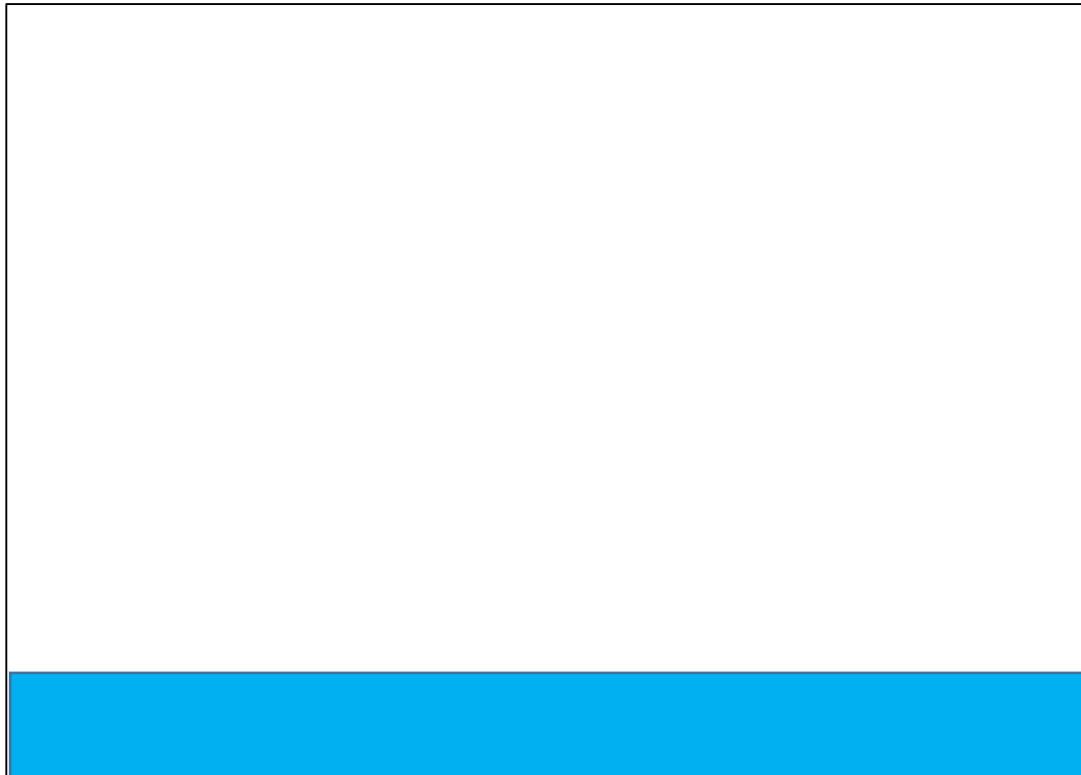
**Europe is great in creating,  
but not that great in turning the discoveries into products or direct benefits**



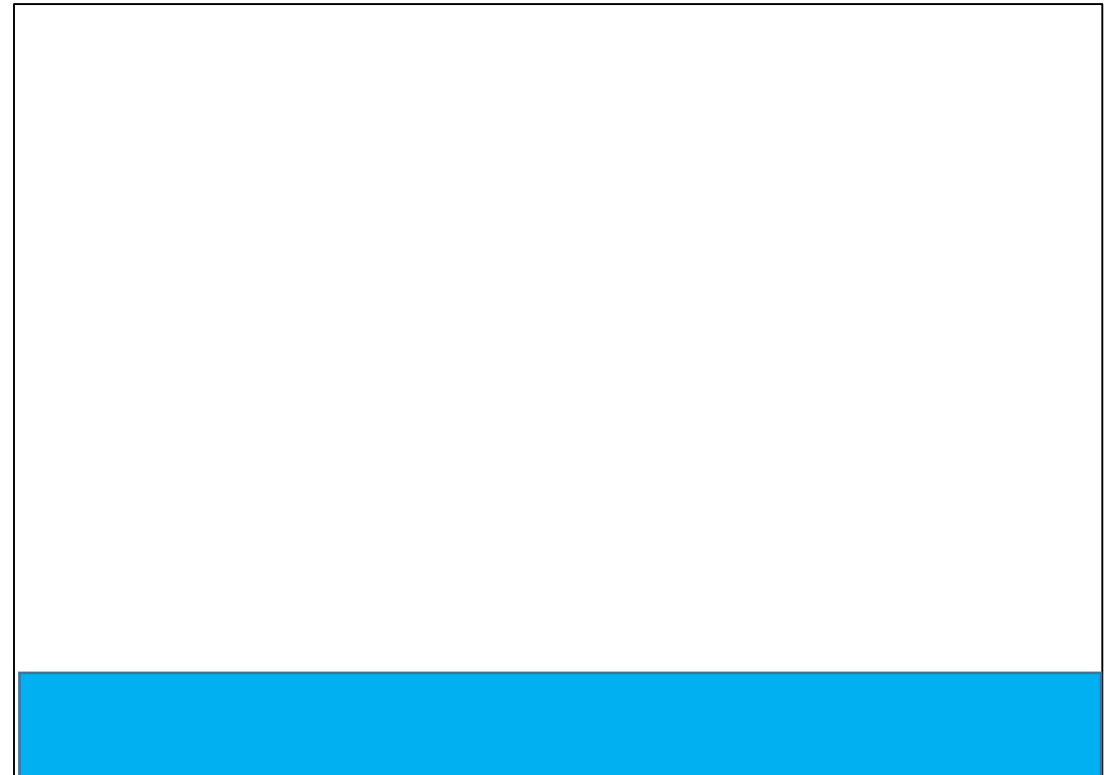
**Horizon Europe introduces  
new dynamics in impact**

# I. The evolving concept of impact in the European research funding framework

## Impact in the H2020 framework



## Impact in Horizon Europe



## I. The evolving concept of impact in the European research funding framework

### Impact in the H2020 framework

- calls - impact objectives are usually pre-defined in general terms
- plays equal part in evaluation of H2020 RIA and CSA proposals
- increasing role of assessing impact, ongoing discussions

**plays prominent role**

### Impact in Horizon Europe

- keeping what was good in H2020
- role of innovation strengthened
- more direct reach to citizens
- missions: the „impact champions”

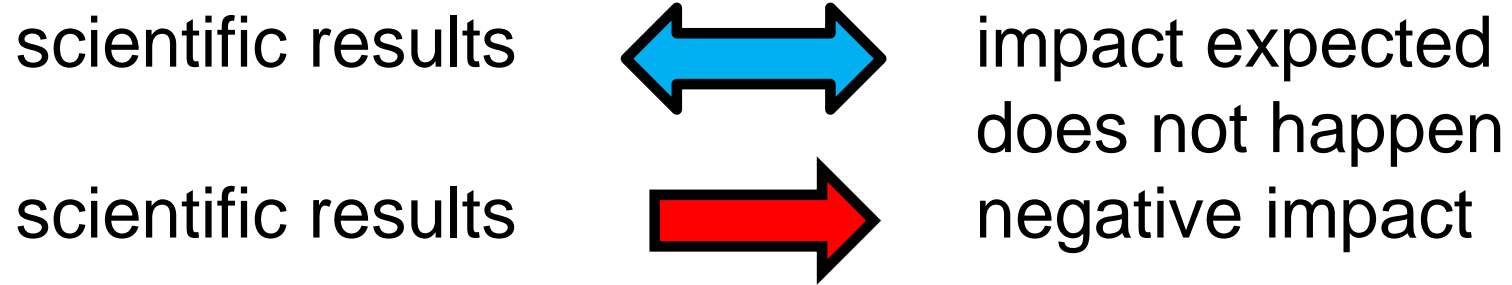
**new dynamics**

- ambitions of HorizonEurope
- complexity of research projects
- need for greater collaboration, diversity



**Mind  
the  
societal  
impact  
gap**

## 2. The societal impact gap



Do you have experience with the societal impact gap?  
What caused the societal impact gap?  
How did you overcome it?

## 2. The societal impact gap

**Achieving and maximising impact =  
management task**

**WHY?**

## 2. The societal impact gap

**It is the research manager's task  
to provide solutions for all kinds of impact-related  
challenges.**

Plus: Horizon Europe calls for more unified, simplified procedures → it means that the specifics of the project will have to be dealt with on a case-by case basis building on the expertise of the support staff.

## 2. The societal impact gap

### Case study 1.

Marginal models for categorical data. These are statistical models when previous knowledge restricts certain marginal distributions of the contingency table. Such models are relevant in several applications, including repeated measurements and panel studies, graphical models that represent Markov type properties or fusion of data sets from different sources. I have mostly worked on existence, characterization and parameterization issues related to such models. Many of the theoretical results are generalizations of results known for log-linear models and may be used to better understand and characterize Markov models associated directed acyclic graphs and chain graphs. In general, new insights into the smoothness properties of conditional independence models may be obtained.



## 2. The societal impact gap

### Case study 1.

**Challenge**

**Potential for impact**

## 2. The societal impact gap

### Case study 2.

#### Research project of University of Dystopia 1.

Our research results show that providing scholarships in schools of good reputation is the most effective method of giving chance to the talented children living in poverty-stricken areas to have access to appropriate education. This is the only way the child gets a chance to break out of the circumstances that would block his/her path of mobility.

#### Research project of University of Dystopia 2.

Based on the data collected, we can conclude there is only one sustainable solution to help the children living in deep poverty in small villages: to support local schools and strive to create the appropriate standards of living locally, so that the family could stay together.

## 2. The societal impact gap

### Case study 2.

**Challenge**

**Potential for impact**

## 2. The societal impact gap

### Case study 3.

Research result?

## 2. The societal impact gap

### Case study 3.

**Challenge**

**Potential for impact**

## 2. The societal impact gap

### Case study 4.

Social scientists and public policy officials generally consider education, the labor market, and social services to be tools of minority inclusion. This project sees the media as being equally important. Media constructs and re-constructs the image—a “selfie” of society. Discovering how groups are included in (or excluded from) this “selfie” is paramount to our research.

How are minority groups, particularly the Roma community, visually represented by the media? Our research applies a multi-method approach: content analysis of the main topical frames within news, and also of actors and voices within media coverage. In our analysis, also using data from previous research, we analyzed the longitudinal trends and changes in the representation of Roma in the news since the early 90s. Using qualitative methodology, we seek to identify visual elements that support social exclusion and represent existing stereotypes. A historic analysis of public policy and police documents demonstrates that some of the existing stereotypical representations have very old roots, derived from the official language of state institutions from the 1950s-70s.

An equally important element of our research is to investigate how Roma people feel about how they are portrayed by mass media

## 2. The societal impact gap

### Case study 4.

**Challenge**

**Potential for impact**

### 3. Getting ready for bridging the impact gap

**Why? Possible causes of impact gap**

**How? Tools to overcome impact gap**





### 3. Getting ready for bridging the impact gap

# Impact risk assessment

**not a complex procedure,  
but an honest procedure**

### 3. Getting ready for bridging the impact gap

## Impact risk assessment

<b>What can possibly put a barrier to achieving and maximizing impact?</b>	<b>How does this risk influence the project?</b>	<b>How to prevent/overcome this risk?</b>
<b>RISK</b>	<b>POTENTIAL OF RISK</b>	<b>TOOL-KIT</b>

## 3. Getting ready for bridging the impact gap

### Case study – Impact risk assessment

DEMOS is built on the assumption that populism is symptomatic of a disconnect between how democratic polities operate and how citizens perceive their own aspirations, needs and identities within the political system. As such, DEMOS explores the practical value of 'democratic efficacy' as the condition of political engagement needed to address the challenge of populism. The concept combines attitudinal features (political efficacy), political skills, knowledge, and democratic opportunity structures.

In order to better understand populism DEMOS addresses its hitherto under-researched aspects at micro, meso-, and macro-levels: its socio-psychological roots, social actors' responses to the populist challenge, and populism's effects on governance. DEMOS focuses not only on the polity, but equally on citizens' perspectives: how they are affected by, and how they react to, populism. Politically underrepresented groups and those targeted by populist politics are a particular focus, e.g. youth, women, and migrants. As populism has varying socially embedded manifestations, DEMOS aims at contextualising it through comparative analysis on the variety of populisms across Europe, including their historical, cultural, and socioeconomic roots, manifestations, and impacts. DEMOS develops indicators and predictors of populism and elaborates scenarios on the interactions of populism with social actors and institutions both at the national and the EU levels.

### 3. Getting ready for bridging the impact gap

## Impact risk assessment DEMOS

RISK	POTENTIAL TO HARM	TOOLKIT

## Summary

### **1. The evolving concept of impact in the European research funding framework**

overview from the system-level,  
how the concept of impact is changing in the European research support framework

### **2. The societal impact gap**

think about the challenges of impact in a broadened way, move out of comfort zones sustained by back-pocket-solutions, assess the management task in achieving impact

### **3. Getting ready for bridging the impact gap**

think through the possible challenges of achieving impact, not take it for granted that the methods suggested for maximizing impact would work, set up an impact risk assessment

## Summary

### Take-home messages

1. .

2. .

3. .

## Summary

### Take-home messages

1. New dynamics and even more emphasis on impact is on the Horizon
2. Mind the impact gap
3. Assess honestly and be prepared in due time

# Integrating societal impact in a research strategy

28 - 30 November, Leuven



Borbala Schenk

Head of the Office of the Director-General at Centre for  
Social Sciences Hungarian Academy of Sciences MTA TK //  
EARMA  
Hungary

## Thank you for thinking together about impact!

Please feel free to contact me with questions or comments: [schenk.borbala@tk.mta.hu](mailto:schenk.borbala@tk.mta.hu)

<https://www.linkedin.com/in/borbala-schenk-9b8078aa/>





**UP NEXT**

Break

15.15 – 15.45

**Anna de Pape Hall**

UP NEXT... It's your turn

## CASE STUDY SESSION 2:

HOW TO SET UP AN IMPACTFUL  
RESEARCH PROGRAM



**UP NEXT**  
RECAP AND REMAINING  
QUESTIONS

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**UP NEXT**  
Course Dinner

18.00

**Restaurant Troubadour**  
Muntstraat 27